

# Lauren Wilson

## Partner



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## Overview

Lauren Wilson is a member of the Federal Regulatory and Compliance practice, where she focuses on the communications and technology sectors. Armed with a wealth of experience and knowledge of how the Executive Branch and the consumer watchdog community approach regulatory enforcement, Lauren provides her clients with strategic advocacy and insight on issues such as implementation of effective telemarketing campaigns; obtaining approval for transfers of control of FCC licenses and authorizations, including those involving foreign ownership interests; compliance with disability access policies; and compliance with universal service reporting and contribution requirements. She also regularly advises clients on contractual and regulatory matters related to deploying new Internet-based products and services, including negotiation of billions of dollars of B2B agreements for the purchase of broadband infrastructure and capacity, deployment of on-site and remote enterprise voice solutions, and certification of digital and WiFi-based devices. Lauren has been recognized as a “Rising Star” by *The Legal 500* in Media, Technology and Telecoms, and by *Law360* in Telecommunications.

Lauren is a former legal advisor to the chief of the FCC's Consumer and Governmental Affairs Bureau, where she developed in-depth knowledge of robocalling, truth-in-billing and disability-related policies. Additionally, Lauren focused on media and telecom issues pertaining to Native American tribes, with an emphasis on universal service, broadband infrastructure deployment and facilitation of effective government-to-government consultation. She also served as a liaison from the FCC to industry leaders, consumer groups, disability groups and state and local governments.

Prior to serving at the FCC, Lauren was policy counsel for the advocacy group Free Press, where she lobbied federal regulators and congressional staff on issues such as net neutrality, spectrum aggregation, surveillance, media ownership and First Amendment matters.

## Experience

Lauren represents a diverse array of clients in the communications and technology sectors, including:

- **T-Mobile** in negotiations of multi-year tower and small cell agreements with leading infrastructure providers to support the continued deployment of T-Mobile's nationwide 5G network.
- **SoFi Stadium** on the development and sale of DAS and 5G systems to the creation and deployment of

innovative new technologies that will deliver a world-class experience for visitors and leverage the data they generate.

- **Enterprise voice communications solutions provider** in various negotiations with major clients over regulatory compliance and commercial terms, including negotiation of resell and other service agreements with global telecom providers in more than a half dozen countries in Asia, Latin American and Europe, ensuring that strict compliance obligations were appropriately allocated between the parties.
- **Cloud computing giant and the largest American e-commerce company** in providing strategic advice regarding its facilities, agreements with other service providers, classification of its services, new product entry, and deployment of new facilities and services. The work has included helping the company manage the international expansion of its artificial intelligence service and devices and advising it on the regulatory obligations relating to enabling telephony on the devices.

## Recognition

- "One to Watch" in Administrative/Regulatory Law and Government Relations, *Best Lawyers*, 2024
- Rising Stars: Top Attorneys Under 40, *Law360*, 2023
- Rising Star, *The Legal 500*, 2023
- Listed, Recognized Lawyer, *The Legal 500*, 2022
- *Forbes*, "30 Under 30: Top Young Lawyers, Policymakers, and Power Players," 2014

## Insights

- **"Rising Star: Dentons' Lauren Wilson,"** *Law360*, August 4, 2023
- Co-author, "The FCC, Spectrum, Autonomous Vehicles, and Everything," **Global Smart Cities & Connected Communities Think Tank Spring/Summer 2020 publication**, pg. 98, Dentons, July 2020
- **"New FCC spectrum proposal would fuel the development of driverless vehicles,"** Dentons client alert, December 9, 2019
- **"Talking cars: The FCC holds the key to unlocking the promise of autonomous vehicles,"** Dentons client alert, January 28, 2019
- **"2019 Telecommunications Policy Outlook,"** Dentons client alert, January 10, 2019

## Activities and Affiliations

### Presentations

- Speaker, "NSA Disclosures—Responding to the Many Levels of the Problem," Mozilla Festival, 2013
- Speaker, "Local Broadcaster Mergers—Competition and Communications Policy Issues," American Bar Association, 2013
- Keynote Speaker, "Why Net Neutrality Must Be Maintained," National Press Club Newsmakers Conference, 2014
- Speaker, "What Works and What Doesn't in the Global Fight for Net Neutrality," Mozilla Festival, 2014
- Speaker, "Why the Media Should Care About Net Neutrality," Northwestern University Medill School of Journalism, 2014

- Speaker, "Community Anchor Institutions and Broadband Adoption," Schools, Health, and Libraries Broadband Coalition Annual Conference, 2016
- Speaker, "Beyond Lifeline: The FCC and Digital Inclusion," Net Inclusion: The National Digital Inclusion Summit, 2016
- Speaker, "Addressing the Digital Disconnect for Low-Income Americans," American Library Association Annual Conference, 2016
- Speaker, "Digital Inclusion Resources: Lifeline and the Community Reinvestment Act," White House ConnectALL Summit, 2016
- Speaker, "A Conversation with the FCC Bureau of Consumer and Governmental Affairs," National Association of Regulatory Utility Commissioners Summer Committee Meetings, 2016

## Areas of focus

### Practices

- **Public Policy and Regulation**
- **Advocacy and Government Affairs**
- **Privacy and Cybersecurity**
- **Media Regulation**

### Industry sectors

- **Communications**
- **Broadband Access and Internet**
- **Carriers, Resellers and MVNOs**
- **Digital Media**
- **Technology**
- **Cloud and Hosting Services**
- **Mobile**
- **Autonomous Vehicles**

## Education

- Georgetown University Law Center, 2012, JD
- Duke University, 2009, BA

## Admissions and qualifications

- District of Columbia
- Illinois

# Languages

- English