

Laurie LaPalme

Partner



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Toronto

D +1 416 863 4627

laurie.lapalme@dentons.com

Overview

Laurie LaPalme (She/Her/Hers) leads Dentons Canada's National Corporate and Regulatory Insurance practice and is Co-Lead of the National Insurance sector group. With more than 20 years of experience advising domestic and foreign life and general insurance companies, insurance agents and brokers, reinsurance companies on corporate and regulatory matters, transactions, corporate reorganizations, and governance issues, clients note that Laurie is "absolutely an expert and that comes across clearly in the work," taken from a *Chambers Canada* client interview.

Clients benefit from her deep understanding of the Canadian and global insurance markets, and how to navigate the regulatory landscape to help their businesses grow and operate in Canada.

Laurie's corporate and insurance regulatory practice involves mergers and acquisitions, portfolio transfers, demutualization, corporate reorganizations, formation of insurers, federal and provincial licensing, corporate governance, compliance matters and working with both federal and provincial regulators.

She advises on the establishment and operation of captive insurers, self-funded deductible programs and other risk retention and transfer structures. She also advises on entry into Canada, including the incorporation, organization and financing of companies, the drafting of shareholder, partnership and joint venture agreements, purchase and sale agreements, and drafting of a range of commercial agreements, including outsourcing, security, and service agreements.

Laurie works closely with members of our risk management team to ensure clients are proactively protected in all of their business operations.

She regularly organizes and presents seminars to clients and professional associations, and has authored numerous articles on various insurance regulatory issues of current interest.

Recognition

Laurie has been commended for her extensive knowledge and experience in the following respected publications:

- *The Canadian Legal Lexpert Directory*: Financial Institutions Regulation

- *Chambers Canada*: Insurance: Transactional and Reinsurance
- *Who's Who Legal Canada* : Insurance and Reinsurance

In the Media

- Quoted in "Dentons hires nine-member insurance team from Cassels", *The Globe and Mail*, February 2021

Insights

- Co-author, "OSFI issues final version of Guideline E-4 (Foreign Entities Operating in Canada on a Branch Basis)", *Canada Insurance Law Review*, July 12, 2021
- Co-author, "RIBO considers changes to the multi-firm principal broker model", *Dentons Insights*, April 21, 2021
- Co-author, "Corporate & regulatory insurance in 2021: Three verdicts on the impact of globalization on Canada", *Lexpert*, March 25, 2021
- Co-author, "Issuance of restricted licences discontinued by the Insurance Council of British Columbia", *Dentons Insights*, March 4, 2021

Activities and Affiliations

Memberships

- Member, American Bar Association
- Member, Canadian Bar Association
- Member, Ontario Bar Association

Areas of focus

Practices

- Corporate
- Banking and Finance

Industry sectors

- Insurance
- Reinsurance
- Insurance Regulation

Education

- University of Western Ontario, 1998, LLB
- Wilfred Laurier University, 1995, BBA (Hons)

Admissions and qualifications

- New York, 2001
- Ontario, 2000

Languages

- English