

Cindy (Ling) Chen

Senior Partner



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Overview

With over 20 years experience in the legal field, Ling Chen is one of the first lawyers in Beijing to concentrate on real estate law and has served over one hundred clients to date. Her main focus is primary land development, secondary real estate development, real estate-related direct/indirect financing, mergers, acquisitions and restructuring, PPP basic infrastructure projects and foreign investment.

In addition, she is the Director of Dentons' National Committee for Real Estate and Construction Engineering and Dentons' Beijing Department of Real Estate and Construction Engineering.

She is listed in 2014 on Chambers & Partners' ranking of top real estate lawyers and also listed as an industry leader by *Chambers & Partners* in 2013, 2014 and 2015.

Experience

- Retainer legal services for real estate projects carried out by **China Wallink** and all of its subsidiaries nationwide
- Legal consulting services for the **Huangshan Lake Park** project by **Minmetals Hengyuan Development Jiangyin Co. Ltd.**
- Retainer legal consulting services for real estate projects by China Resources Land Limited in Shandong, Zibo, Weihai, Rizhao and Yantai
- Dedicated legal consulting services for an 'integrated residential coop' by **Broad Homes** subsidiary **Baijushi Land Co. Ltd.**
- Dedicated legal services focusing on restructuring as well as domestic and international mergers and acquisitions for plots in zones C, D and E of the **Sanya Phoenix Waterside** project by **Sanya Phoenix Waterside Co., Ltd.**

Insights

- The Position of Lawyers in Primary Land Development
- A Look at the Past, Present and Future of Real Estate Financing
- A Brief Analysis of Financing of Industrial Zones in China and the Function of Legal Services
- Joint Real Estate Development and Forms of Land Transfers, Common Disputes and Risk Control
- Thoughts on the Issue of Time Limits Placed on the Processing of Residential Properties Titles in 'Judicial Interpretations of Several Problems related to Applicable Laws in Rulings on Disputes in the Sale of Residential Properties' by the Supreme People's Court
- Opinions and Suggestions on Problems in 'Judicial Interpretations of Several Problems related to Applicable Laws in Rulings on Disputes in the Sale of Residential Properties'
- The System of Land Transfer Through Public Auction

Activities and Affiliations

Memberships

- Expert Consultant, State Council Research Center for Development
- Director, State Council Research Center's Research Committee on Suburban Economy

Prior and Present Employment

- Senior Partner, Dentons Law Offices, Beijing, 2008–present
- Partner, Dowway & Partners, Beijing, 2001–2008
- Lawyer, Zhong Lun Law Firm, Beijing, 1993–2001

Areas of focus

Practices

- Mergers and Acquisitions
- Real Estate

Industry sectors

- Infrastructure and PPP
- Construction

Education

- Law Department of China Renmin University, 1992, BA

Admissions and qualifications

- China

Languages

- Chinese