

Lorena Galvez

Partner



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Lima

D +51 1 208 4200

M + 51 980 523 687

lorena.galvez@dentons.com

Overview

Lorena Galvez is a partner in Dentons' Lima office. Over the past 20 years, she has acted as a trusted advisor on complex and critical tax matters, including local and international tax planning strategies. She is experienced in cross-border transactions, and inbound/outbound investments. Lorena has also advised clients on the application of the double taxation treaty to transactions carried out between two countries, both on the corporate and individual level.

Lorena's practice also involves fiscal due diligences in corporate mergers, acquisitions, reorganizations and restructurings, in different sectors including food and beverage, mining and manufacturing.

Lorena is sought after in the area of family offices and high net worth individual as an advisor in personal tax, as well as in trust and estate planning matters. She counsels several family offices with investments in a variety of industry sectors, including real estate, health care services, transportation and cargo and retail, on their tax planning and strategic investment opportunities and serves as coordinator for their legal needs extending beyond tax issues.

Admitted to the New York Bar and having worked at a prominent Manhattan law firm for six years, Lorena is highly knowledgeable of the US market and has strong experience in assisting clients on issues involving US tax law.

Experience

- **MACE, Gleeds International and Arup (UKDT):** Acting as local counsel to these three British firms who, as strategic partners constitute the delivery team (UKDT) to support Peru's Authority for Reconstruction with Changes (ARCC), in the Government-to-Government (G2G) agreement reached by the Government of Peru and the UK for the Reconstruction Program. This program includes new build and renovation of critical and social infrastructure, flood defense and water management systems affected by El Niño Costero in 2017 in Peru.
- **Backus and Johnston:** Advising this largest brewery in Peru, part of Bavaria Brewery, which itself is part of the international SABMiller group, on tax planning, and representation in contentious administrative proceedings against the National Customs and Tax Superintendency (SUNAT).
- **Chotiwat Manufacturing Co.:** Advising the leading manufacturer of canned pet food, tuna loins, and

value-added tuna in a re-exportation case.

- **Laive S.A.:** Advising the Peruvian agro-industrial company dedicated to the manufacture of dairy products and fruits and vegetables canning on the classification of products for tax excise purposes.
- **Leading multinational e-commerce company:** Advising in an international trade due diligence project.
- **PetroTal Corp.:** Advising the publicly traded energy company engaged in the exploration, development and production of crude oil and natural gas, in the share purchase agreement between Gran Tierra, PetroTal Ltd. and Sterling Resources Ltd.
- **Sienna Gold:** Advising the Canadian gold exploration and development company with assets in northern Peru on tax planning.
- **Wenco (Línea Plástica S.A.):** Advising the leading plastic products manufacturer on tax structure during the acquisition of Duraplast.

Recognition

In the Media

- Mayor impulse a las obras por impuestos. Lex Latin, August 2018 (Spanish)
- Repatriación de capitales ¿Qué ocurrirá con las cuentas offshore? Gestion, September 2017 (Spanish)

Activities and Affiliations

Memberships

- Lima Bar Association (November 2005)
- New York Bar Association (July 2008)

Prior and Present Employment

- Partner, Dentons (formerly Gallo Barrios Pickmann Abogados). Lima, Peru (April 2017 to date)
- Senior Associate, Gallo Barrios Pickmann Abogados. Lima, Peru (2016- 2017)
- Senior Associate, Zuzunaga, Assereto & Zegarra Abogados. Lima, Peru (2014- 2015)
- Senior Associate, Barros & Errazuriz Abogados. Santiago, Chile (2011- 2014)
- Associate, Arnold & Porter LLP. New York, NY (2006 - 2011)
- Tax Manager, Estudio Galvez Abogados. Lima, Peru (2004-2006)
- Tax Analyst, Deloitte & Touche. Lima, Peru (2002-2003)
- Tax Analyst, Arthur Andersen (Merged with Ernst & Young in June 2002). Lima, Peru (2001-2002)

Areas of focus

Practices

- Tax

- Business Structures and Tax Planning
- Corporate Taxation
- Taxation in Mergers and Acquisitions

Industry sectors

- Family Office and High Net Worth
- Energy
- Mining
- Manufacturing
- Private Equity

Issues and opportunities

- Global tax guide to doing business in...

Education

- New York University, School of Law, 2007, LL.M., International Taxation
- University of Lima, 2002, Law Degree

Admissions and qualifications

- Lima
- New York

Languages

- English
- Spanish