

Marcin Bartczak

Partner



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Warsaw

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Overview

Marcin Bartczak is a partner in Dentons' Warsaw office and a co-head of the Capital Markets practice in Poland and Dentons Financial Institutions sector group in Europe. He also heads the Insurance practice in Poland.

He has 25 years of experience in advising on Polish capital markets and financial instruments. He also specializes in regulations pertaining to financial institutions. He advised on the implementation of the Markets in Financial Instruments Directive (MiFID I) and currently on MiFID II as well as on other EU directives and regulations.

Marcin participated in the preparation of recommendations of the Polish Banks Association related to standard documentation for derivatives. He supervised a number of projects related to the implementation of investment fund structures. He advised on the admission of securities to public trading, and preparation and negotiation of standard documentation for futures contracts.

He advises on insurance law, in particular in the context of developing insurance risk management strategies.

Experience

- **IMMOFINANZ:** Advising in a dual listing project to admit over €1 billion of ordinary bearer shares in IMMOFINANZ to trading on the regulated market maintained by the Warsaw Stock Exchange. The shares were admitted to trading on the regulated market in Austria and were listed on the Vienna Stock Exchange.
- **GGE:** Advising on the IPO process and admission to trading on the regulated market maintained by the Warsaw Stock Exchange of ordinary bearer shares of GGE.
- **BPS:** Assisting on servicing payment transactions.
- **KGHM:** Preparing and implementing a market risk management model in KGHM. The model included centralization of trading in derivatives within the global KGHM group.
- **Polish Banks Association:** Heading the working group at the Polish Banks Association preparing standard documentation for derivatives transactions.
- **Leading Polish banks:** Ongoing advice to the treasury, brokerage and custody department.

- **Leading Polish businesses:** Negotiation of ISDA Master Agreements for PZU, PKN, PGNiG, EWSA, Polkomtel SA, PKE, TPSA.
- **Foreign investment funds:** Preparing documentation connected with the registration of foreign investment funds in Poland (Merrill Lynch, Franklin Templeton, KBC, JP Morgan, ING).
- **Foreign investment funds:** Advising on ongoing activity (Merrill Lynch, KBC, Franklin Templeton).
- **Foreign investment funds:** Advice concerning capital markets, trading in securities, derivatives and other financial instruments for JP Morgan, Morgan Stanley, Merrill Lynch, Goldman Sachs, Credit Suisse, Barclays Capital, Citigroup, ABN AMRO, ING.
- **Polish and foreign companies:** Advising on public offerings of shares.
- **Raiffeisen Bank:** Advising on the merger with Polbank.

Recognition

- *Chambers Europe* 2013–2020: ranked in Banking and Finance: Regulatory (Band 1) and in Capital Markets: Debt in Poland.
- *Chambers Global* 2013–2019: ranked in Capital Markets: Debt in Poland.
- *IFLR1000* 2014–2019: highly regarded in Capital Markets, Derivatives and Financial Services in Poland.

Activities and Affiliations

Prior and Present Employment

- Partner Dentons (formerly Salans), Warsaw, 2007 to date
- Counsel, previously Senior Associate, Clifford Chance, **Warsaw**, 2001–2007
- Legal Advisor, Bank Handlowy, **Warsaw**, 1994–2001
- In-house Lawyer, Credit Department of Animex Bank, **Warsaw**, 1993–1994

Areas of focus

Practices

- Banking and Finance
- Capital Markets
- Capital Markets Regulatory Compliance
- Securities and Corporate Finance
- Securitizations
- Insurance

Industry sectors

- Financial Institutions

- Insurance

Education

- University of Warsaw, 1993, Master of Laws

Admissions and qualifications

- Attorney-at-law, Poland, 1997

Languages

- English
- Polish