

Marcin Paliwoda

Managing Counsel



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Warsaw

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Overview

Marcin Paliwoda is a managing counsel in Dentons' Warsaw office and a member of M&A and Private Equity practice groups.

Marcin has more than 10 years of transactional experience, advising financial institutions and corporate clients on a wide range of matters in CEE and Western Europe, with a focus on cross-border share and asset acquisitions and disposals, joint ventures, greenfield and brownfield projects, corporate governance and restructuring.

Marcin has worked for a variety of clients including global names such as Blackstone, KKR, Sumitomo Group, Mitsui, Faurecia, Liberty Global, Turner Broadcasting and FMC Corporation.

His experience encompasses projects from various business sectors, particularly automotive, chemical and agro-chemical, TMT and real estate.

Experience

- **Cavatina Holding:** Advising on the sale of a stake in Murapol S.A., a leading Polish residential property developer, to a joint venture company set up by Ares Management and Griffin Real Estate. The transaction included acquisition of over 98% of shares in Murapol from its current shareholders.
- **Optima Investment:** Advising on the acquisition from Lone Star of a majority stake in Globe Trade Centre S.A., a leading real estate investor and developer in CEE, listed in Warsaw and Johannesburg.
- **Liberty Global:** Advising the world's largest TV and broadband company, on the acquisition of Multimedia Polska, Poland's leading cable operator. Transaction value: over €680 million (aborted before closing).
- **Blackstone:** Advising on Polish aspects of the acquisition of Essel Propack, a leading global specialty packaging company and the world's largest manufacturer of laminated tubes.
- **Upfield:** Advising a company backed by KKR, a global private equity fund, on the acquisition of a distribution company and production assets in a spreads products factory in Katowice. The transaction was part of KKR's global acquisition of Unilever's margarine and spreads business.

- **Sumitomo Corporation:** Advising on the sale of car dealerships Auto Plaza and Honda Plaza located in Warsaw.
- **Mitsui:** Advising on establishing a strategic alliance with CaetanoBus, a Portuguese manufacturer of electric buses.
- **FMC Corporation:** Advising a leading global crop protection materials producer and distributor on the dissolution of F&N Agro, an international joint venture between FMC and Nufarm serving as a distribution vehicle in Poland, the Czech Republic and Slovakia.
- **European Bank for Reconstruction and Development:** Advising on Polish legal aspects of the refinancing of the acquisition of a leading Polish mobile operator through multi-jurisdictional equity investment.

Activities and Affiliations

Prior and Present Employment

- Managing Counsel, Dentons, Warsaw, 2020 to date
- Counsel, Dentons, Warsaw, 2018–2020
- Senior Associate, Dentons (formerly Salans), Warsaw, 2011–2018
- Associate, Salans, Warsaw, 2007–2011
- Intern, CMS Cameron McKenna, Warsaw, 2006

Areas of focus

Practices

- Corporate

Industry sectors

- Private Equity
- Retail

Education

- Maastricht University, 2007, scholarship, Scholarship
- University of Warsaw, 2007, Master of Laws
- University of Warsaw, 2006, British Centre for English and European Law in association with University of Cambridge

Admissions and qualifications

- Attorney-at-law, Poland, 2011

Languages

- English
- Polish