

# Matthew R. Hibbert

## Partner



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## Overview

Matthew is the Co-Chair of the Canadian Manufacturing Sector group at Dentons and the former Department Manager of the Dentons Canada Business Law Department in Toronto.

Matthew practises in the area of corporate and commercial law for numerous public and private companies, including entrepreneurial and start-up companies, with a focus on the manufacturing and alcohol sectors.

Matthew practices in several specialized areas:

- corporate and commercial (including joint ventures, reorganizations and complex commercial agreements related to supply, distribution, manufacturing and promotion)
- advertising and marketing regulation, including comparative claim substantiation, negotiating sponsorship agreements, advising on marketing and advertising to children, and advising on contests, promotions and other inducements
- alcohol regulation, including marketing and advertising, sale, licensing, retail and distribution
- public and private mergers and acquisitions, and
- corporate governance.

## Experience

- **Sandvine Corporation:** Advising the TSX-listed corporation and the special committee of its board of directors on the acquisition of the company by an affiliate of Francisco Partners and Procera Networks, Inc. for CA\$562 million by way of a plan of arrangement. The acquisition followed a successful auction under a go-shop process.
- **Various clients:** Advising a global consumer and business to business electronics manufacturing and distribution company, a large alcohol retail and distribution business, a global manufacturer and distributor of electronic office equipment, a global food packaging company, a global HVAC manufacturing and distribution company, and a global alcohol production and distribution company on their corporate, commercial and

regulatory matters.

- **Various clients:** Advising private equity and venture capital firms on their transaction matters.
- **Various clients:** Advising numerous clients, including consumer electronics distribution companies, office equipment distribution company, alcohol retail and distribution companies and supply chain and logistics companies on their advertising and marketing regulations.

## Recognition

- Recognized in *The Best Lawyers in Canada* as one of Canada's leading lawyers in Corporate Law (2020)
- Recognized in *Acritas* as an *Acritas Star™*(2017–2019)

## Insights

- “Deadline approaching for compliance with record-keeping requirements pursuant to the Ontario Business Corporations Act (OCBA)”, *Dentons Insight*, November 2018

## Activities and Affiliations

- Member, Canadian Bar Association
- Member, Ontario Bar Association
- Member, American Bar Association

## Presentations

- Presenter, "Partnership Fundamentals", Continuing Professional Development Bootcamp, Toronto, November, 2012 and 2013
- Presenter, "Key Issues Throughout the Partnership Life Cycle", The Short Course on Partnerships, Limited Partnerships and Joint Ventures, Osgoode Law School, Toronto, 2011, 2012 and 2013

## Areas of focus

### Practices

- Corporate
- Mergers and Acquisitions

### Industry sectors

- Automotive
- Aviation and Aerospace
- Forest Products and Agribusiness
- Manufacturing

## Education

- Queen's University, 1998, LLB
- Wilfrid Laurier University, 1995, BBA

## Admissions and qualifications

- Ontario, 2000

## Languages

- English