

Michał Turczyk

Partner



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Warsaw

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Overview

Michał Turczyk, PhD, is a partner in the Dentons' Warsaw Tax Advisory Team, where he heads the Development and Innovation Grants & Incentives Practice.

Michał has more than a decade of consulting experience in advising on foreign direct investments in Poland and Central Europe, investment incentives and tax reliefs, as well as innovations and state aid. He specializes in investment and R&D activities funding, including R&D from non-commercial sources (such as EU funds, government grants, tax reliefs and other). He has set up and managed cross-border and cross-functional project teams across Central Europe and globally.

He has assisted clients on major investment and R&D projects in Poland as regards using subsidies, tax benefits and investment tax allowances, including in Special Economic Zones and Polish Investment Zone, for businesses from the manufacturing, food processing, energy, new technologies, outsourcing and other sectors. Michał has supported major multinationals in developing investment strategies, site selection, implementing and managing the investment process as well as further development based on innovative activities in Poland.

As part of his advisory, he conducts negotiations with central and local government administration and investment support agencies. Michał has experience in the scope of state aid and competition law proceedings, including state aid notifications to the European Commission and representing clients before the Court of Justice of the European Union.

He advises clients on identification and optimization of non-commercial sources of financing investments, R&D works and innovations. Michał undertakes projects aimed at identifying and defining R&D activities of enterprises in a range of industries by creating and coordinating dedicated teams staffed with researchers, theoreticians and business practitioners. He has advised clients with regard to amended state aid and tax benefits regulations in Poland, Slovakia, Romania, Croatia and Canada.

He co-authored a report for the Ministry of Science and Higher Education on the new model tax incentives system to foster R&D activities in Poland. He has acted as an expert adviser to the Ministry of Economy on creating a new tax relief for R&D in Poland and assisted in developing the system in Slovakia.

Experience

- **Polish and foreign enterprises and public administration:** Advising on state aid projects, including acquisition, implementation and settlement of projects.
- **Polish and foreign enterprises:** Advising on state aid notifications to the European Commission, and representation of clients in proceedings before the Court of Justice of the European Union.
- **Polish and foreign enterprises:** Advising on tax exemption projects in Special Economic Zones and municipalities, including as regards property tax.
- **Polish and foreign enterprises:** Managing projects aimed at identifying and determining R&D activities of various enterprises in energy, manufacturing, service and ICT sectors, among others.
- **Polish and foreign enterprises:** Designing research agendas and developing long-term strategies for financing R&D activities from non-commercial sources.
- **Polish and foreign enterprises:** Managing projects aimed at identifying and determining innovative activities of enterprises, and planning business development based on non-obvious and non-standard innovation-based strategies.

Insights

Michał is known as an author of numerous comments and reports on state aid for companies. He has penned a number of publications on state aid, EU funding, administrative and court proceedings. He co-authored five books on state aid for entrepreneurs.

Activities and Affiliations

Presentations

Michał often speaks at conferences and acts as a commentator and panelist in TV and radio debates.

Prior and Present Employment

- Partner, Dentons, Warsaw, 2018 to date
- Visiting Professor, SGH Warsaw School of Economics, Warsaw, 2019 to date
- Visiting Professor, Loyola Leadership School, Sevilla, 2017 to date
- Director, Deloitte, Warsaw, 2014–2017
- Directeur Principal, Samson Belair Deloitte&Touche, Canada, 2014
- Manager/Senior Manager, Deloitte, Warsaw, 2008–2014
- Visiting Professor, Wyższa Szkoła Zarządzania i Prawa im. Heleny Chodkowskiej, Warsaw, 2010–2011
- Senior Consultant, Accreo Taxand, Warsaw, 2005–2008
- Consultant, Ernst&Young, Warsaw, 2004–2005

Areas of focus

Practices

- Tax
- State Aid and Subsidy Control
- Project Development
- Venture Technology and Emerging Growth Companies

Industry sectors

- Automotive
- Manufacturing
- Aviation and Aerospace
- Defense and Space
- Energy
- Transportation
- Health Care
- Media, Entertainment and Sports
- Technology

Education

- Jagiellonian University, 2014, Doctor of Laws
- University of Warsaw, 2008, “PreMBA” – Business Administration
- Jagiellonian University, 2005, Studies in the area of administration
- Jagiellonian University, 2005, Master of Laws
- Tilburg University, 2004, European Law Programme
- Jagiellonian University, 2003, Program in American Law in collaboration with the Catholic University of America, Columbus School of Law