

# Mikhail Ivanov

## Partner



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St. Petersburg

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## Overview

Mikhail Ivanov is a partner and Head of the Russian Litigation and Arbitration practice of Dentons. He specialises in the resolution of disputes between foreign investors and major Russian companies.

Over the past 20 years, Mikhail has represented the firm's clients in litigations before the Russian courts, participated in international commercial arbitrations under the ICC, SCC and UNCITRAL Rules and before the International Commercial Arbitration Court at the RF Chamber of Commerce and Industry, and represented foreign clients in enforcement of foreign arbitral awards in Russia.

After graduating from the international law department of the Moscow State Institute of International Relations in 1984, Mikhail went on to complete post-graduate studies in 1987, earning a Candidate of Science degree in International Law. He is fluent in English and German.

## Experience

- **French company:** Win of a landmark Russian court decision recognising an ICC arbitral award that had been set aside in Turkey, the seat of the arbitration.
- **Chinese construction company (contractor):** Representing the client in the arbitration under the SCC Rules in a dispute with the Russian company (employer) related to construction of a metallurgical plant in Russia.
- **European company and its Russian subsidiaries:** Representing clients in a number of court proceedings in Russia in disputes related to EU sanctions.
- **European bank, London subsidiary:** Representing the client in legal proceedings in a Russian court concerning enforcement of an LCIA arbitral award against a Russian company. The client was awarded money as a result.
- **Russian subsidiary of an international infrastructure group of companies:** Representing a in the arbitration under the UNCITRAL Rules in a dispute out of a concession agreement related to an infrastructure project in St. Petersburg.

- **Operator of a major airport in Russia:** Representing the client before the International Commercial Arbitration Court at the RF Chamber of Commerce and Industry in dispute concerning a PPP agreement.
- **Russian construction company (subcontractor):** Representing the client in an arbitration under the SCC Rules in a dispute with a Czech company (general contractor) over the reconstruction of a metallurgical plant in Russia.
- **European company (seller):** Representing the client in a dispute with the Russian buyer concerning international sale of goods before the International Commercial Arbitration Court at the RF Chamber of Commerce and Industry.

## Recognition

- *Pravo.ru*, 2019: Recommended lawyer in Litigation (high market) in Russia.
- *Chambers Europe*, 2015–2019: Leading lawyer in dispute resolution in St. Petersburg. “Mikhail is “a very impressive lawyer: reputable, reliable, a real professional”, “one of the most prominent lawyers in international arbitration,” as well as a ‘very good litigator’.”
- *The Legal 500*, 2015–2019: Recommended lawyer in litigation and arbitration and mediation in Russia.
- *Who’s Who Legal*, 2019: Leading expert in aviation - finance in Russia.
- *Best Lawyers*, 2015–2019: Lawyer of the Year in arbitration and mediation in St. Petersburg (2015–2018). Leading lawyer in international arbitration and litigation in Russia.

## Insights

- Co-author of the Russia Chapter in *The International Arbitration Review*, Law Business Research, 2010-2019
- Co-author of the Moscow Chapter in *Choice of Venue in International Arbitration*, Oxford University Press, 2014

## Activities and Affiliations

### Memberships

- Mikhail is on the lists of arbitrators at the Russian Arbitration Center, Moscow, Russia, and the Georgian International Arbitration Centre, Tbilisi, Georgia
- Mikhail is a member of the Board of the Russian Arbitration Center (January 2020-present)

### Prior and Present Employment

- Partner, Head of the Russian Litigation and Arbitration Practice, Dentons, St. Petersburg (2007 to date)
- Managing Partner, Salans, St. Petersburg (2005–2011)
- Of Counsel, Salans, St. Petersburg (2002–2003)
- Associate, Salans, Moscow and St. Petersburg offices (1998–2002)
- Associate, Deringer Tessin Herrmann & Sedemund, Moscow (1996–1998)

- Partner, M. Ivanov & Partners, St. Petersburg (1993–1996)

## Areas of focus

### Practices

- Arbitration
- Corporate
- Intellectual Property and Technology
- Litigation and Dispute Resolution
- Consumer Products Representation and Services

## Education

- Moscow State Institute for International Relations (MGIMO), 1987, PhD
- Moscow State Institute for International Relations (MGIMO), 1984, Law Degree

## Languages

- English
- German
- Russian