

Olga Uriupinskaia

Senior Associate



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Almaty

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Overview

Olga Uriupinskaia is a senior associate in Dentons' Almaty office. She has extensive experience advising on M&A and real estate deals, including structuring transactions with Kazakhstan and Russian clients. Olga focuses on cross-border transactions and foreign investment and is proficient in complex bank financing and asset management.

Olga regularly participates in seminars and presentations and is a frequent presenter at international investment conventions and expositions.

Experience

- **Major Kazakhstan fertilizer manufacturer:** Advising on the structuring of a JV with a major Russian producer, including corporate governance issues, sale of shares and purchase documentation.
- **Large Turkish beverage producer:** Conducting due diligence on a Kazakhstan beer manufacturer, advising on the structuring of a transaction, drafting preliminary transaction documents.
- **Major Turkish investor:** Conducting due diligence on a large Kazakhstan copper producer, advising on the structuring of a share deal.
- **Russian construction company:** Advising on opening a company in Kazakhstan, including issues of obtaining Kazakhstan local licenses and permits.
- **British private investment fund:**
 - Advising the fund on corporate matters, including liaising with lawyers in different jurisdictions, keeping corporate records and managing corporate matters of Russian and foreign companies' operations as well as providing legal support for group restructuring.
 - Drafting and performing legal reviews of loan and collateral documents and providing legal support for an asset sale transaction in a complex deal involving shares in a foreign jurisdiction.
 - Providing full-scope legal support for managing a class A+ 100,000 m2 logistics park in St. Petersburg

—including drafting lease and other commercial contracts (e.g., supply contracts, construction contracts, agency agreements)—assisting with the execution of lease agreements and negotiating with tenants, resolving disputes and handling claims, overseeing tenants' reconfiguration and alteration of space, drafting the required contracts and documents, supporting the construction of new buildings in the logistics park.

- **Shell Neft:** Structuring transactions to acquire filling stations in various regions of Russia.
- **Pulkovo Airport:** Developing a set of standard lease contracts for retail space of various purposes.
- **Uralkali:** Analyzing and exploring the options for registering rights to complex industrial real estate at a port (stevedoring complexes) and land plots.
- **Teorema Terminal:** Supporting a project to build facilities in a logistics park (200,000 m2) in Tomilino, Moscow region. The project included drafting the construction contract with the general contractor, negotiating with the general contractor's representatives and assisting with the entire contract signing process.

Recognition

- *Best Lawyers*, 2015–2016: Leading lawyer in Real Estate, Construction and M&A in Russia.
- *Best Lawyers*, 2014: Leading lawyer in Real Estate in Russia.

Activities and Affiliations

Prior and Present Employment

- Senior Associate, Dentons, Almaty, 2022–present
- Senior Project Adviser, Dentons, St. Petersburg, 2021–2022
- Private practice, 2020–2021
- Legal adviser for Russia projects, Resolute Asset Management, 2016–2020
- Counsel, Dentons (formerly Salans), St. Petersburg, 2008–2016
- Associate, Salans, St. Petersburg, 2003–2007
- Paralegal, Salans, St. Petersburg, 2002–2003

Areas of focus

Practices

- **Real Estate**
- **Corporate**

Industry sectors

- **Infrastructure and PPP**
- **Construction**

Education

- Burgundy School of Business, 2020, MBA
- Université de Reims Champagne-Ardenne, 2018, Certificate in European wine law
- St. Petersburg State University, 1999, Law Degree

Languages

- English
- French
- Russian