

# Olivia Guéguen

## Partner



Partner

Paris

D +33 1 42 68 49 87

[olivia.gueguen@dentons.com](mailto:olivia.gueguen@dentons.com)

## Overview

Olivia Guéguen, a partner in Dentons' Paris office, is involved in mergers and acquisitions and private equity transactions, primarily in the field of life sciences (pharmaceutical laboratories, medical device manufacturers, biotechnology companies, health facilities). She advises international groups and innovative companies in France and abroad, in their acquisitions, divestitures, equity investments, joint ventures and strategic alliances. She also regularly assists investment funds and management teams in the context of leveraged investments and exits.

Olivia began her career at Archibald Andersen, moving on to the Paris office of Coudert Brothers, before joining Dechert in 2005, where she was a partner.

## Experience

- Advising a French private equity fund on its LBO on a French group specializing in food supplements
- Advising a mayor player of the professional publishing field on its acquisition of a leading group operating in Belgium and Luxemburg
- Advising a European private equity fund on its majority investment in a European buy and build platform in the medical imaging sector
- Advising a French financial sponsor on its investment in a biotech developing an innovative treatment against multiple sclerosis
- Advising a listed management consultancy firm in its acquisition of a major European player creating a new leader in management consultancy in Europe
- Advising a consortium of European investment funds in their investment in a French medtech
- Advising a financial investor in its sale of a French leading player in the homecare field under a secondary LBO.
- Advising a listed management consultancy firm in several acquisitions in 2015 in the UK, in Switzerland and in France

- Advising a major French private equity firm in its LBO over one of the largest French nursing homes network
- Advising the management of a world leader in biotechnologies for animal artificial insemination in three successive LBOs, the first one including a tender offer and a subsequent delisting of the company
- Advising a worldwide medical device manufacturer in its acquisition of an innovative product
- Advising a French listed consultancy firm in a series of six acquisitions between 2012 and 2014
- Advising a worldwide leader in automotive equipment in its acquisition of a competitor's brake parts division including activities in France, Germany and Mexico
- Advising a major European consultancy firm in its acquisition of a French software group
- Advising a CAC 40 group in its disposal of a subsidiary specializing in active ingredients for the pharma and cosmetics industries
- Advising a U.S. Fortune 500 group in its acquisition of a French leading group in the private security sector from a NYSE conglomerate
- Advising the European management of a worldwide consultancy firm in its MBO over the European practice in the context of a Chapter 11 procedure of the US parent company
- Advising a U.S. leading group, portfolio of a major PE firm, in the sale to a turnaround fund of a French facility specializing in pharmaceutical contract manufacturing
- Advising a CAC 40 group in its acquisition of a Middle-Eastern group specializing in the supply of industrial gases with subsidiaries in Egypt, Saudi Arabia, India and the Emirates
- Advising one of the largest U.S. hospital management companies on its sale of France's second largest network of clinics to private equity funds
- Advising a U.S. Fortune 500 healthcare group on the sale of its French and Spanish network of dialysis centers
- Advising a U.S. Fortune 500 healthcare group in the sale of its French transfusion therapy business to a financial investor

## Recognition

In its recent editions, Legal 500 notes that Olivia Guéguen “always finds creative solutions to solve her clients’ issues” (2013-2014). Legal 500 further notes that clients praise “her ability to efficiently manage the dialogue between her client and the adverse party”, that she “has a deep knowledge of the business sector, which enables her to propose solutions and strategies that match the financial requirements of her clients” (2014-2015), that “her added value in a deal is often determining” (2015-2016) and she is a “deal-maker who is able to manage expectations on both sides of the table” (2016-2017).

## Activities and Affiliations

### Memberships

- HEC Paris – Tax and Legal Department – member of the orientation committee and of the year-end jury

### Prior and Present Employment

- Joined Dentons in 2014
- Dechert (2005-2014)

- Coudert Brothers (1998-2005)

## Areas of focus

### Practices

- Corporate
- Mergers and Acquisitions
- Venture Technology and Emerging Growth Companies

### Industry sectors

- Health Care
- Life Sciences
- Private Equity

## Education

- University of Paris II - Panthéon Assas, 1998, Maîtrise, Master in Business and Tax Law
- HEC, 1997, Hautes Etudes Commerciales

## Admissions and qualifications

- Admitted to the Bar, Paris, 2000

## Languages

- English
- French