

Perry V. Zizzi

Romania Managing Partner



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Overview

Perry V. Zizzi is Managing Partner of the Bucharest office, head of the Corporate practice group in Romania and a core member of the Real Estate team. He has over a quarter century of experience advising on M&A in the emerging markets of Central and Eastern Europe, Western Europe, the US and elsewhere. He has particular expertise advising private equity clients and he is recognized as a market leader in real estate M&A.

Experience

- **Major sovereign wealth fund:** Advising, together with Kirkland & Ellis, on the €3 billion acquisition of a 2.2 million sq. m. pan-European logistics portfolio from EQT Exeter.
- **KKR and Global Infrastructure Partners:** Representing, together with Kirkland & Ellis, the consortium in a successful bid to acquire data center operator CyrusOne, Inc., valued at approximately US\$15 billion.
- **KPS:** Advising on the acquisition of Lufkin rod lift solutions business from Baker Hughes (as part of a global acquisition).
- **KC Agro:** Advising on the acquisition of a working farm from French investor, including approximately 2,800 hectares of arable land, the largest agribusiness deal in 2020 on the local market.
- **i3CP:** Advising on the leading investment fund on the acquisition of an insurance company – its first acquisition in Romania.
- **CEE Equity Partners:** Advising on the acquisition by China CEE Investment Co-operation Fund II of 15 grain silos and logistics hubs from the Romanian based Brise Group, awarded the largest transaction in agriculture 2019 by Ziarul Financiar.
- **GIC:** represented GIC, Singapore's sovereign wealth fund in one of the largest real estate investment deals signed in Europe in 2019 and the largest in Germany - the acquisition of the Maximus logistics real estate portfolio from Apollo Global Management, a US-based private equity firm.
- **AmRest:** Advising the acquisition of Starbucks franchises in Romania and Bulgaria.

- **TPG Real Estate:** Assisting with the due diligence process in the context of on the €2.4 billion share sale of P3 Logistic Parks to GIC, Singapore's sovereign wealth fund, by TPG Real Estate and Ivanhoe Cambridge.
- **White Star Real Estate:** Advising on the acquisition of the Liberty Technology Park in Cluj-Napoca, Romania.
- **CPI Property Group:** Advising on the acquisition of the Felicia shopping center in Romania, being purchased as part of a portfolio of 11 retail properties from CBRE Global Investors.
- **P3:** Advising P3, the specialist owner, developer and manager of European logistics properties, on the acquisition and financing of a portfolio of three logistics parks in Romania and Poland.
- **GLL:** Advising GLL in connection with its acquisition from Portland Trust of Floreasca Park, the largest office building transaction ever in Romania.
- **AIG:** Advising AIG on its buyout of Lincoln in Bulgaria, Czech Republic, Germany, Hungary, Italy, Poland, Romania, Russia and Spain.

Recognition

- *Chambers and Partners Europe 2021:* Perry Zizzi advises on a range of real estate transactions, involving both land and portfolio properties, as well as acting on title insurance mandates. He also has noteworthy expertise in financing matters. A client reports: "He always seeks to find a practical and fair solution with the minimum of fuss."
- *Chambers and Partners Global 2021:* Perry Zizzi frequently assists with real estate financing, as well as regulatory issues. A client appreciates that Zizzi is "commercial, willing to understand what the main issues are for the clients and able to see the bigger picture from a client's perspective."
- *Chambers and Partners Europe 2020:* Perry Zizzi is best known for his work on the lender side of real estate matters. He also earns praise from clients for his work on real estate asset or share deals as "knowledgeable, prompt and always on time with deliverables."
- *Chambers and Partners Europe 2019:* Perry Zizzi possesses extensive experience in cross-border real estate matters, with particular focus on transactions and financing. Clients value his negotiation skill, noting that: "He has good management and communication in the most difficult moments in negotiations between parties and is able to reconcile parties in any conflict."

In the Media

- "**Dentons and KE advise KKR and Global Infrastructure Partners on finalizing US\$15bn CyrusOne acquisition,**" March 30, 2022

Activities and Affiliations

Presentations

Memberships

- Netherlands Romanian Chamber of Commerce - Member of the Board
- Romanian Diversity Chamber of Commerce - President, Founder and Board Member
- Democrats Abroad Romania - Member-at-Large of the Executive Committee
- Romania Green Building Council - past Board Member

- ASEBUSS Business School, Bucharest, Romania past Advisory Board Member.

Prior and Present Employment

- Managing Partner – Dentons, Bucharest (2018-present)
- Partner – Dentons, Bucharest (2014-2018)
- Partner – Clifford Chance, Bucharest and Kyiv (2007-2014)
- Partner – Salans, Bucharest (2007)
- Counsel – Altheimer & Gray and Salans, Bucharest and Prague (2003-2007)
- Associate – Skadden, Arps, Paris (2000-2003)
- Associate – Debevoise & Plimpton, New York and London (1995-2000)
- Assistant to Assemblyman Ralph Eannace, Utica and Albany (1992)
- Volunteer – US Peace Corps, Republic of Palau (1989-1991)

Areas of focus

Practices

- **Corporate**
- **Private Equity**
- **Mergers and Acquisitions**
- **Real Estate**
- **Securities and Corporate Finance**
- **Energy**

Services and solutions

- **Environmental, Social and Governance (ESG)**

Region

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Education

- Columbia University School of Law, 1995, JD
- Georgetown University, 1989, AB, Government

Admissions and qualifications

- Admitted to the Bar, New York, 1995
- Registered foreign attorney at the Bar, Bucharest, 2004

Languages

- English
- French
- Italian
- Romanian
- Spanish