

Robert Quon

Partner



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Vancouver

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Overview

Robert is a partner in the Corporate/Commercial group, leads the Vancouver Corporate/Commercial Group, and is the lead partner in the Aviation and Aerospace sector in Dentons' Vancouver office.

Robert offers clients a broad range of experience in corporate and commercial transactions, private mergers and acquisitions (M&A) and sale transactions, reorganizations and amalgamation, and advises on strategy and business investments in connection with these matters. Robert also acts as an external general counsel for a number of firm clients and advises on strategy and provides or coordinates advice to them. He regularly acts for national and international clients, particularly in aviation and aerospace.

Robert provides legal advice and guidance to airlines relating to:

- Transport Canada and the Canadian Transportation Agency. The work includes advising on air transport agreements with Canada, air operator certificates, licensing, exemption orders, tariff terms, code-sharing, and leasing;
- Security arrangements with Transport Canada, Canada Border Services and Canadian Air Transport Security Authority, under Canadian Aviation Security Regulations and Secure Air Travel Regulations;
- Operational issues, including Competition Act, Investment Canada Act, price advertising, business and contracting issues with airport authorities, ground handlers and other third parties;
- Purchase and sale of aircraft; Acquisition of aircraft maintenance operations and advising on requirements of Canadian Aviation Regulation;
- Advising on Transport Canada requirements for operators of unmanned aerial vehicles

Experience

- **Confidential Client:** Advising as external general counsel in all areas of Canadian corporate law for client with equity in excess of \$500 million under management and over \$2 billion in existing projects in British Columbia, Ontario and in Washington State.

- **Confidential Client:** Advising an acquisitions, vertical integration, and operations for client with expanding in Washington State and in Florida.
- **Confidential Client:** Provides external general counsel advice to block-chain client focused on impact investment and social venture community.
- **Confidential Client:** Created structure for fund creation in Canada and in advised on fund creation in Singapore for investment vehicle in clean energy projects in Vietnam, Philippines, and Southeast Asia.
- **Confidential Air Carriers:** Advanced and obtained Canadian licencing for air carriers commencing service to YVR and YYZ and work permits, and set up of operations in British Columbia and Ontario.
- **Regulatory and commercial work for airlines:** Obtained Foreign Air Operator Certification and amendments to Foreign Air Operator Certification from Transport Canada, Tariff requirements and operational licensing from the Canadian Transportation Agency, and corporate structure and domestic business activities, including requirements with Canada Border Services, ground support, maintenance arrangements with suppliers, work permit applications, and employment agreements.

Recognition

Robert has been commended for his extensive knowledge and experience in the following respected publications:

- *The Legal 500 Canada: Aviation*
- *The Canadian Legal Lexpert Directory: Aviation: Regulation & Liability*

In the Media

- Featured in "Robert Quon joins Dentons corporate practice group", *Lexpert*, January 2017
- Mentioned in "For the record", *Business in Vancouver*, October 2016
- Mentioned in "Legal moves and grooves for Oct. 3", *Financial Post*, October 2016
- Mentioned in "Moves and Shakes", *Canadian Lawyer*, October 2016
- Mentioned in "Tobi Reyes: From tech startup to rising real estate star," *Business in Vancouver*, October 2014
- Featured in BC Business, February 2008

Insights

- Co-author, "British Columbia updates its corporate laws to accommodate electronic meetings," *Dentons Insights*, September 7, 2021
- Co-author, "Air Passenger Protection Regulations of Canada 2019", *Dentons Insights*, July 26, 2019
- Co-author of "Aviation Law 2019" chapter in The International Comparative Legal Guide, January 2019
- "Passenger bill of rights proposed, coming to Canada in 2019", *Dentons Insight*, December 28, 2018
- Co-author of "Aviation Law 2018" chapter in The International Comparative Legal Guide, January 2018
- Moderator at *18th Annual Asia Pacific Airfinance Conference*, December 2017, Hong Kong
- Avoiding an Ambush, CMA Update, 2009
- Podcast of Financial Institutions Seminar: "Legal and Regulatory Developments Affecting Financial Institutions", Podcast of Financial Institutions Seminar, 2008

- Why Credit Unions are Disadvantaged in Business Combinations: A Summary of Provincial Legislative Regimes Governing Business Combinations of Credit Unions, National Banking Law Review, Vol. 27, No. 1, 2008

Activities and Affiliations

- Vice-chair, Aviation Committee, Inter-Pacific Bar Association
- Canadian Bar Association
- American Bar Association

Presentations

- Speaker during the Conference on the Air Passenger Protection Regulations, "GBTA Western Canada Conference 2019", October 16-17, 2019

Areas of focus

Practices

- Corporate
- Foreign Direct Investment
- Competition and Antitrust
- Mergers and Acquisitions

Industry sectors

- Aviation and Aerospace
- Financial Institutions
- Transportation

Education

- University of British Columbia, 1991, LLB
- McGill University, 1989, LLB, MBA, obtained jointly with the Stockholm School of Economics

Admissions and qualifications

- British Columbia, 1993

Languages

- English