Tim B. Haney
Office Managing Partner

Office Managing Partner

Calgary
D +1 403 268 3014
M +1 403 615 5597
tim.haney@dentons.com

Overview

Tim Haney is the Managing Partner of Dentons' Calgary office and is a member of the Firm's National Management Committee. He also serves as co-head of the Mergers and Acquisitions, Securities and Corporate Finance groups. Prior to becoming Managing Partner, Tim was a member of Dentons' Canada Region National Board and Chair of the Audit Committee.

Regarded as one of the country's leading lawyers in corporate finance, M&A and private equity, Tim focuses on all matters pertaining to mergers and acquisitions, securities, corporate finance and corporate/commercial transactions, primarily in the energy, real estate, agribusiness and mining sectors. He advises issuers, underwriters and private equity groups on a wide variety of public and private financing matters, M&A transactions, and business reorganizations and restructurings, both domestically and internationally.

Tim has represented public companies, underwriters and private issuers in numerous aspects of general corporate law and securities regulatory matters, including corporate governance, continuous disclosure, regulatory and transaction compliance. In addition, Tim advises public company boards of directors on governance and decision-making issues, and has served as Corporate Secretary of Toronto Stock Exchange-listed companies.

Tim has cultivated a strong national business network, and is proud to be involved in local, provincial and national philanthropic initiatives. He is a natural leader who takes an entrepreneurial and proactive approach to the practice of law. Tim applies the same style as head of the Calgary office in his effort to drive growth, and deliver sophisticated and innovative legal services to the Firm's clients.

Experience

- **Rocky Mountain Dealerships Inc.:** Advising Rocky Mountain Dealerships Inc., Canada's largest agricultural equipment dealer, on its CA$195-million go-private transaction.
- **CIBC World Markets Inc.:** Advising the underwriters, co-led by CIBC World Markets Inc. and Peters & Co. Limited., in connection with a CA$56.3 million offering of subscription receipts by STEP Energy Services Ltd. to partially fund its acquisition of Tucker Energy Services Holdings, Inc.
- **RBC Capital Markets and National Bank Financial Inc.:** Advising the underwriters in connection with the

CA$494 million offering of common shares by Keyera Corp.

- **Confidential clients:** Numerous private merger and acquisition transactions for acquirers and targets throughout Canada.
- **RBC Capital Markets:** Advising the underwriters in connection with a CA$170 million offering of subscription receipts by Cardinal Energy Ltd. to partially fund its CA$300 million acquisition of light oil assets in Western Canada.
- **CIBC World Markets Inc. and Raymond James Ltd.:** Advising the underwriters, co-led by CIBC World Markets Inc. and Raymond James Ltd., in connection with the CA$100 million initial public offering of common shares of STEP Energy Services Ltd.
- **Rocky Mountain Dealerships Inc.:** Advising as senior lead counsel to one of Western Canada's largest construction and agricultural equipment dealers.
- **CIBC World Markets Inc.:** Advising the underwriters, co-led by CIBC World Markets Inc. and Peters & Co. Limited., in connection with the CA$72.9 million (including the over-allotment) secondary offering of common shares of STEP Energy Services Ltd.
- **CIBC Capital Markets:** Advising the underwriters, led by CIBC Capital Markets, on a CA$67 million offering of common shares by Cardinal Energy.
- **SAExploration, Inc.:** Advising in connection with its cross-border acquisition of a Canadian seismic services company using an exchangeable share structure.
- **GMP FirstEnergy:** Advising the underwriter in connection with the CA$12.88 million public offering of common shares of Cathedral Energy Services Ltd.
- **RBC Capital Markets:** Advising the underwriters, co-led by RBC Capital Markets and National Bank Financial Markets, on a CA$345 million offering of common shares by Keyera Corp.
- **Underwriters:** Advising Haywood Securities Inc. and Clarus Securities Inc., as co-lead underwriters on behalf of a syndicate of underwriters, in connection with the CA$69 million offering of subscription receipts by Pine Cliff Energy Ltd.
- **CIBC World Markets Inc. and RBC Capital Markets:** Advising the underwriters, in connection with a CA$105 million offering of subscription receipts and extendible convertible unsecured subordinated debentures by Cardinal Energy Ltd.
- **Chatters Salons:** Advising one of the largest retailers of professional hair care products and hair salon operators in Canada in respect to its acquisition by ONCAP (ONCAP is the mid-market private equity platform of Onex).
- **Underwriters:** Advising underwriters co-led by FirstEnergy Capital Corp., GMP Securities L.P. and Haywood Securities Inc. on the CA$60 million offering of common shares by Pine Cliff Energy Ltd.
- **CIBC World Markets Inc. and RBC Capital Markets:** Acting as counsel to the co-lead underwriters in relation to Cardinal Energy Ltd.'s CA$197 million common share offering.
- **Peters & Co. Limited:** Advising as co-lead underwriter in connection with a financing of Ceiba Energy Services Inc.
- **SAExploration Holdings:** Advising on a US$150 million high yield offering of 10% senior secured notes.
- **Confidential client:** Senior lead counsel to one of Western Canada's largest real estate development entities.
- **CIBC World Markets Inc.:** Acting as counsel to the underwriters, co-led by CIBC World Markets Inc. and RBC Dominion Securities Inc. on the CA$162.8 million follow-on public offering of common shares of Cardinal Energy Inc.

- **RBC Capital Markets and National Bank Financial Inc.:** Advising as co-lead underwriters on a CA$320 million offering of common shares of Keyera Corp. pursuant to a prospectus supplement.
- **FirstEnergy Capital Corp. as underwriter:** Advising in connection with the CA$78.4 million offering of common shares by BlackPearl Resources Inc.
- **Underwriters:** Advising on the CA$247.5 million initial public offering of common shares of Cardinal Energy Ltd.
- **Dealers and Underwriters:** Advising dealers and underwriters in connection with over CA$5 billion of debt and equity offerings by Enbridge Inc. and its subsidiaries in 2012.
- **CEDA International Corporation:** Advising in its acquisition of the Quality Group of Companies.
- **Corus Entertainment:** Advising in connection with its offering of CA$550 million principal amount of 4.25% senior unsecured guaranteed notes due 2020. The offering is understood to be one of the largest public offerings of non-investment grade debt completed in Canada to date.
- **National Oilwell Varco, Inc.:** Advising subsidiary NOV Distribution Services ULC with respect to its CA$240 million acquisition of CE Franklin.
- **National Oilwell Varco:** Advising with respect to its CA$360 million acquisition of Enerflow.
- **Underwriters:** Advising on a CA$202,745,000 "bought deal" equity financing of common shares by Keyera Corp.
- **Hunting PLC:** Acting as Canadian counsel on the CA$1.26 billion sale of its subsidiary Gibson Energy Holdings Inc. and its subsidiaries to Riverstone/Carlyle Global Energy and Power Fund.
- **Syndicate of underwriters:** Advising on a bought deal offering of an E&P Company of CA$135,140,000 of convertible unsecured subordinated debentures and common shares, led by RBC Capital Markets.
- **Underwriters:** Advising on an CA$86 million bought deal equity financing of common shares by Parkland Fuel Corporation.
- **Dealers:** Acting in connection with the establishment of Encana Corporation's CA$2 billion medium term note program (2011).
- **Shaw Communications:** Advising on a CA$900 million senior note offering.
- **FirstEnergy Capital Corp.:** Advising with respect to a private placement for an oil and gas services company.
- **HRT Participacoes em Petroleo S.A.:** Advising on the CA$700 million acquisition of UNX Energy Corp. by way of plan of arrangement and issuance by HRT of listed global depositary shares in consideration therefor.
- **BP Canada:** Advising in connection with its US$1.67 billion agreement to sell its Canadian natural gas liquids business to Plains Midstream Canada.
- **Sasol Petroleum International:** Advising on its CA$1.05 billion agreement to acquire from Talisman Energy a 50 percent stake in their Farrell Creek shale gas assets located in B.C.’s Montney basin.
- **BP Canada Energy:** Advising on the sale of US$3.25 billion of assets to Apache Corporation and its affiliates.
- **Addax & Oryx Group Ltd. as majority shareholder:** Advising in connection with the CA$8.27 billion take-over by Sinopec International Petroleum Exploration and Production Corporation.
- **Various clients:** Counseling to various private oil & gas, oil & gas service and mining companies.
- **Banyan Gold Corp.:** Counseling.
- **Confidential client:** Advising large real estate conglomerate with respect to numerous corporate

acquisitions.

- **Confidential client:** Advising Toronto Stock Exchange listed energy services company with respect to its acquisition by way of plan of arrangement.
- **RBC Capital Markets:** Advising in its role as bookrunner to an E & P company on its completion of a CA$75 million convertible debentures offering and its subsequent closing of an CA$11.25 million over-allotment option, for gross proceeds of CA$86.25 million.
- **Syndicate of underwriters:** Advising on a CA$50,000,000 bought deal prospectus equity offering, led by Haywood Securities Inc.
- **Confidential client:** Advising Toronto Stock Exchange listed energy services corporation a pursuant to its conversion from an income trust to a corporation by way of plan of arrangement.

Recognition

- Recognized in *Acritas* as an Acritas Star ™(2020)
- Recognized in *IFLR 1000: The Guide to the World's Leading Financial Law Firms* as a leading lawyer in Capital Markets: Debt, (2018-2020), Capital Markets: Equity and M&A (2019-2020)

In the Media

- Quoted in "Calgary companies provide steadfast support during a rapidly changing environment," *Calgary Herald*, January 2021

Activities and Affiliations

- Member, Securities and Business Law sections, Canadian Bar Association
- Former Member, Dentons Canada National Board
- Former Chair, Dentons Canada Audit Committee

Areas of focus

Practices

- Capital Markets
- Corporate Governance
- Initial Public Offerings
- Joint Ventures
- Mergers and Acquisitions
- Securities and Corporate Finance
- Shareholder Activism
- Special Committees
- Stock Exchange Listings

- Takeovers and Tender Offers

Industry sectors

- Energy Mergers and Acquisitions
- Energy Transactions
- Investment Banks and Broker Dealers
- Mining
- Mining Finance and M&A Transactions
- Oil and Gas
- Private Equity
- Biofuels
- Biomass
- Solar
- Waste to Energy
- Wind
- Renewable Energy

Education

- University of Alberta, 2001, LLB
- University of Alberta, 2000, MBA
- University of Manitoba, 1997, BA (Hons., Economics)

Admissions and qualifications

- Alberta, 2003

Languages

- English