

W. Todd Carlisle

President and Shareholder



President and Shareholder

Birmingham

D +1 205 930 5154

M +1 205 401 4052

todd.carlisle@dentons.com

Overview

Todd Carlisle is president, board member, and shareholder of Dentons Sirote in Alabama. He is a member of the Corporate practice group and leads the Dentons Sirote Mergers and Acquisitions team. His practice focuses on mergers and acquisitions and general corporate representation with an emphasis in the financial services industry. Todd represents national property/casualty and life insurance distribution platforms, broker-dealers, regional and national banks, and wealth management firms. Todd is also actively engaged in the representation of clients in the forest products, consumer products, and manufacturing industries.

Experience

- Representation of leading manufacturer of luxury motor homes in sale to one of the world's largest manufacturers of recreational vehicles in a US\$300 million transaction
- Representation of iconic Texas doughnut company and coffeehouse chain with more than 300 franchised stores in the Southern United States in sale to a private equity firm
- Representation of software and electronic payment solutions in sale to public company valued at US\$88 million
- Representation of quick-service restaurant and affiliated food distributor companies and their respective stockholders in sale transactions valued in excess of US\$1 billion
- Representation of developer of a portfolio of senior housing communities and an affiliated management company in a strategic transaction for aggregate consideration in excess of US\$500 million
- Representation of various broker-dealers, investment advisors, and insurance agencies affiliated with insurance distribution platforms, commercial banks, and wealth management firms in connection with federal, state, and FINRA registrations and related matters
- Representation of the management team of a financial services company in connection with a US\$25 million management-led leveraged buyout of a subsidiary of a publicly traded company
- Representation of a national property and casualty insurance brokerage company in a sale to a public

company in a transaction valued in excess of US\$500 million

- Representation of a subsidiary of a publicly traded financial services industry company in connection with the acquisition of the assets of insurance agencies
- Representation of a specialty infusion company in connection with multiple series of private equity financing rounds
- Representation of a communications and technology company in a forward triangular merger with a subsidiary of a former competitor in a transaction valued in excess of US\$40 million
- Representation of national financial services company in connection with its acquisition of a competitor in a transaction valued in excess of US\$20 million
- Representation of an independent special committee of the board of directors of an iconic, publicly traded snack-food company in connection with the sale of the company in a negotiated transaction valued at approximately US\$150 million
- Representation of an avionics engineering, electrical design, and data systems company and its shareholders in connection with the sale of the company to a competitor in a transaction valued in excess of US\$80 million
- Representation of an affiliated group of entities providing self-insurance program services and employee healthcare programs in a sale to a national insurance brokerage in a transaction valued in excess of US\$100 million
- Representation of a chain of eye care facilities in connection with a strategic transaction valued in excess of US\$30 million
- Representation of an asphalt and quarry business in a sale to a publicly traded company in a transaction valued in excess of US\$50 million
- Representation of multiple regional court reporting and litigation support companies in separate transactions for aggregate consideration in excess of US\$40 million
- Representation of separate trailer manufacturers in strategic sale and joint venture transactions for aggregate consideration in excess of US\$40 million
- Representation of a surgical instrument and sterile processing management company and its owners in a US\$175 million sale to a subsidiary of a publicly traded company Representation of a surgical instrument and sterile processing management company and its owners in a US\$175 million sale to a subsidiary of a publicly traded company
- Representation of real estate investment trust in initial public offering and in successive secondary stock and convertible debentures public offerings
- Representation of physician practice management company issuer in four rounds of private placement transactions and US\$57 million initial public offering
- Representation of systems integration and engineering government contractor in sale to a public company in a transaction for consideration in excess of US\$100 million
- Special counsel to real estate investment trust issuer in initial public offering and in successive secondary common stock and convertible debenture offerings
- Representation of public retail supermarket company in US\$1.2 billion acquisition by private equity firm, including related debt and equity financing transactions
- Representation of computer hardware company issuer in initial public offering and related acquisition transactions
- Representation of wrought iron furniture manufacturer issuer in initial public offering

- Representation of medical imaging public company in sale to a publicly traded competitor

Recognition

- Chambers USA: Ranked in Corporate/Commercial in Alabama (Band 2)
- *The Best Lawyers in America*©
 - Corporate Law (2014–2021)
 - Mergers and Acquisitions Law (2011–2021)
- *Best Lawyers*® 2017: Mergers and Acquisitions Law "Lawyer of the Year" in Birmingham
- AV Preeminent Martindale-Hubbell® Peer Review Rating™
- Mid-South Super Lawyers 2017–2020: Mergers and Acquisitions
- *Birmingham Magazine* 2020: Top Attorney
- *Birmingham Business Journal* 2015–2020: Who's Who in Law
- Samford University 2015: Alumni of the Year (with wife, Karen)

Insights

- Co-author, Corporate M&A Trends and Developments, Chambers and Partners USA South East Guide, 2018–present
- Co-author, "Corporation Law: Alabama," *Practical Law Company*, 2015–present

Activities and Affiliations

- Board of Directors, United Way of Central Alabama
- Rotary Club of Birmingham
- Vice-Chair, Board of Overseers, Samford University
- Board of Directors, Christian Service Mission
- Board of Directors, CO SERVE
- Leadership Birmingham, 2020
- President, Dentons Sirote (formerly Sirote & Permutt, PC), 2015–present
- Alabama State Bar
- American Bar Association
- Birmingham Bar Association

Presentations

- Speaker, "Starting a Not-for-Profit Corporation in Alabama," Alabama Society of Certified Public Accountants, Birmingham Chapter, May 2015
- Speaker, "Cybercrimes—Helping Lawyers Help Their Clients—and Themselves," CLE Alabama, October

2014

- Speaker, "The Ethics of Cloud Computing," Birmingham Bar Association, January 2013
- Speaker, "Data Security," Alabama Society of Certified Public Accountants, November 2012
- Speaker, "Assessing and Managing Risk: The Role of Insurance," American Bar Association Tort, Trial, and Insurance Practice Section, May 2011
- Speaker, "Nonprofit Risk Management and Liability: The Role of Insurance," Legal Issues for Nonprofit Entities, Alabama Association of Nonprofits, October 2010
- Speaker, "Assessing and Managing Risk: The Role of Insurance," Southeastern Business Law Institute, 2009

Prior and Present Employment

- Dentons Sirote (formerly Sirote & Permutt, PC), 1992-1998 and 2006–present
- General Counsel, Emageon, Inc, 2006–2009
- Highland Capital Holding Corp.
 - Executive Vice President and General Counsel (1998–2005)
- Law Clerk, Judge Edwin L Nelson of the United States District Court, 1991–1992

Areas of focus

Practices

- Corporate
- Mergers and Acquisitions
- Broker-Dealer Regulation

Industry sectors

- Family Office and High Net Worth
- Forest Products and Agribusiness
- Insurance
- Retail

Issues and opportunities

- Dentons Sirote

Education

- Samford University's Cumberland School of Law, 1991, JD
- Samford University, 1988, BS

Admissions and qualifications

- Alabama

Languages

- English