

Vivien (Wei) Tuo

Senior Partner



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Overview

Vivien Tuo is a senior partner at Dentons. She has 20 years of extensive experiences in foreign direct investment, outbound investment, cross-border M&A and general corporate matters. Her practice covers a wide variety of industries such as manufacturing, machinery, mining and TMT.

Over the years, Vivien has served many Chinese enterprises such as ChinaCoal, China Logistics, ZTE, CETC, JXTC, and multinational companies including Total, Daimler, Siemens, Nokia, Samsung, Uponor and Össur.

Vivien has been awarded as one of the “2019 ALB China Top 15 Female Lawyers”.

Vivien’s practice mainly includes the following:

- Representing foreign companies and entrepreneurs in investment projects in China, including setting up joint ventures or wholly owned subsidiaries, advising on mergers and acquisitions of Chinese companies or assets, and restructuring foreign-invested enterprises. Her service covers the entire lifecycle of foreign investment projects in China;
- Representing Chinese companies (especially state-owned enterprises) in domestic and outbound mergers and acquisitions, corporate restructuring and other investment projects. Her services include but not limited to due diligence, project planning, document drafting, project negotiations and other relevant matters;
- Acting as long-term external legal counsel for many Chinese state-owned enterprises and foreign-invested enterprises to provide comprehensive legal advices to their businesses and operations in China, including consultation on daily operational matters, labour matters, compliance matters, and so on.

Experience

- **World-leading energy company headquartered in France:** Advising on its joint venture project with a Chinese state-owned energy company in Zhejiang province, China.
- **World-leading automobile manufacturer headquartered in Germany:** Advising on its joint venture project with a famous Chinese automobile manufacturer in Hangzhou, China.

- **Leading Chinese high-tech SOE:** Advising on its joint venture project with a worldwide leading operating system corporation in Beijing.
- **Leading Danish catalyst production company:** Advising on its establishments of a wholly owned production plant in Tianjin, a trading company in Beijing and R&D center in Dalian.
- **World-leading prosthetic & orthotic device company headquartered in Iceland:** Representing in its establishment of a Sino-foreign joint venture in Shanghai.
- **Large Finnish food and dairy company:** Advising on its establishment of a Sino-Finnish joint venture in Shanghai.
- **Large Chinese state-owned enterprise:** Advising on its acquisition of a cobalt and nickel mining company in Cameroon.
- **Leading Chinese telecommunications equipment and network solution provider:** Advising on its investment of a Canadian high-tech enterprise listed on TSXV.
- **Major Chinese state-owned coal and energy group company:** Advising on its acquisition of several coal mines in Shanxi, Inner Mongolia, Heilongjiang and Shaanxi provinces.
- **Major Finnish listed company:** Advising on its acquisition of a group of 5 private-owned pipe manufacturing companies in Hebei Province.
- **Major Dutch gas company:** Advising on its acquisition of a manufacturing and retail gas group in Guangdong Province (including 19 gas companies and plants).

Activities and Affiliations

Prior and Present Employment

- Senior partner, Dentons Beijing, 2010-present
- Chinese legal counsel, Beijing office of Hannes Snellman, 2007-2009
- Associate, King & Wood Mallesons, Beijing, 2000-2007

Areas of focus

Practices

- Corporate
- Corporate Governance
- Mergers and Acquisitions
- Privacy and Cybersecurity

Industry sectors

- Information Technology (IT)
- Manufacturing
- Mining
- Automotive

Education

- Kellogg-HKUST, 2019, EMBA
- University of Nottingham, 2000, Master of International Business Law
- Southwest University of Political Science and Law, 1998, Bachelor of Laws in International Economic Law

Admissions and qualifications

- China

Languages

- Chinese
- English