



DEUTSCHE BÖRSE
CASH MARKET

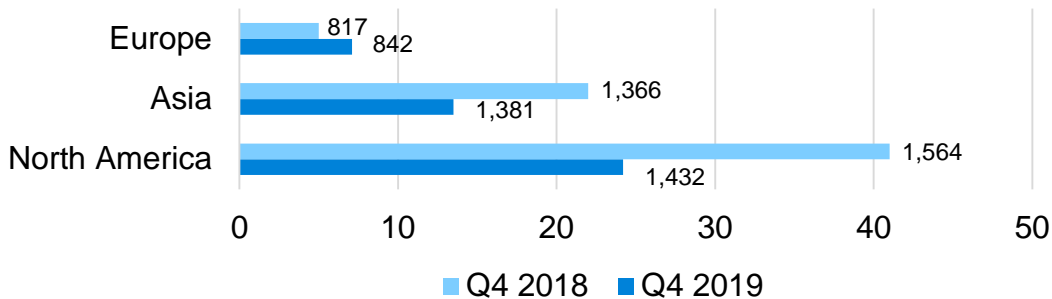
Deutsche Börse Venture Network

Experiences of Deutsche Börse Venture Network

Dentons | 10 March 2020

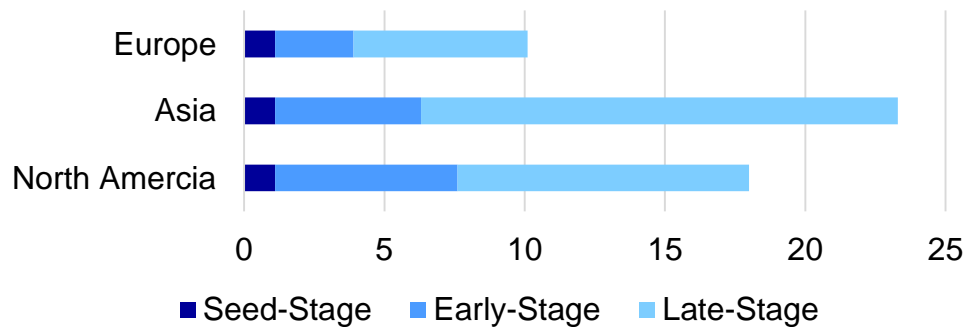
Global VC deal activity

Q4 2019: VC Financing Trends (in \$bn) / absolute No. of deals



Source: PwC / CB Insights, MoneyTree Report Q4 2019

Q4 2019: global median deal sizes (in \$mn)



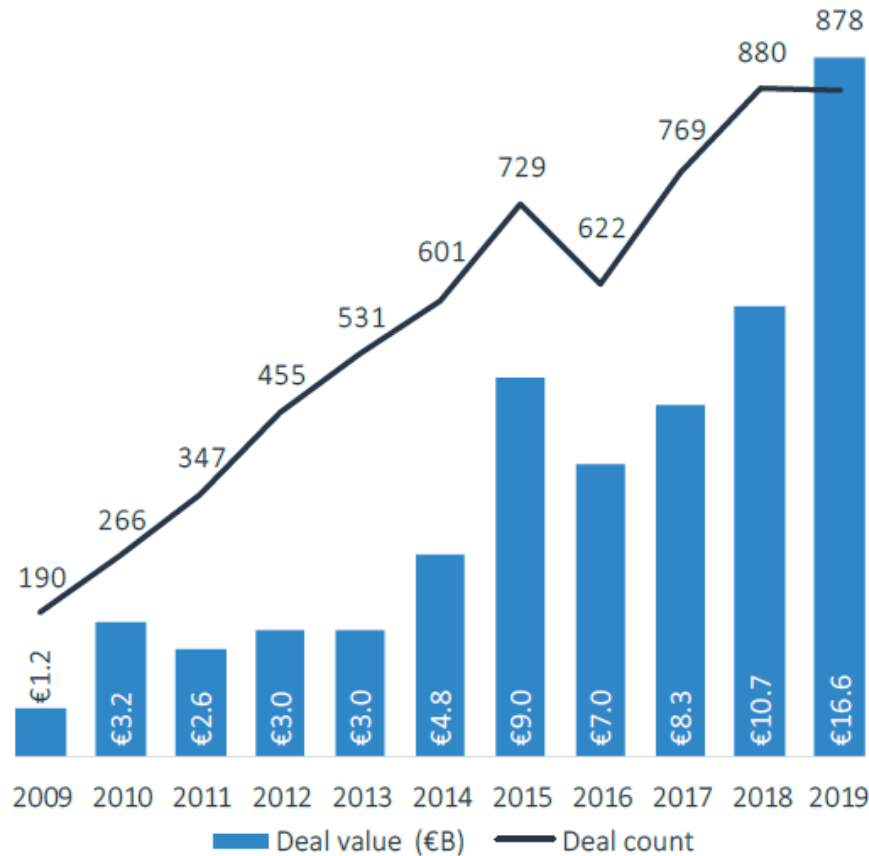
Source: KPMG Venture Pulse Report Q4 2019

Focus: Germany 2019

- 6,2 € bn invested in total (+36% 2018)
- 704 deals (+13% 2018)
- Significant transactions (FlixBus, GetYourGuide, Frontier Car Group, N26, Celonis)
- E-commerce, Software & Analytics, Fintech and Mobility strongest sectors
- Larger financing rounds led by foreign investors

Source: EY Startup Barometer Germany 2020

VC deal activity with US investor participation



Source: PitchBook | Geography: Europe

Top 7 VC deals in 2019 by size

Company Name	Deal size	Lead Investor
Deliveroo	\$575 million	Amazon US
FlixBus	€500 million	Permira and TVC US
Babylon Health	\$550 million	SAPIF
GetYourGuide	\$484 million	Softbank Investment Advisers
N26	\$470 million	Insight Partners US
Klarna	\$460 million	Dragoneer Investment Group US
OakNorth	\$440 million	Softbank Investment Advisers

Source: PitchBook | Geography: Europe

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Supporting strong companies to fully thrive



To find the capital you need to grow your business, ...



... we ease the intransparent and inefficient financing process



... by offering customised services for targeted investor matching.



- ✓ All sectors
- ✓ Early and later stage
- ✓ Multiple exit perspectives
- ✓ High calibre network



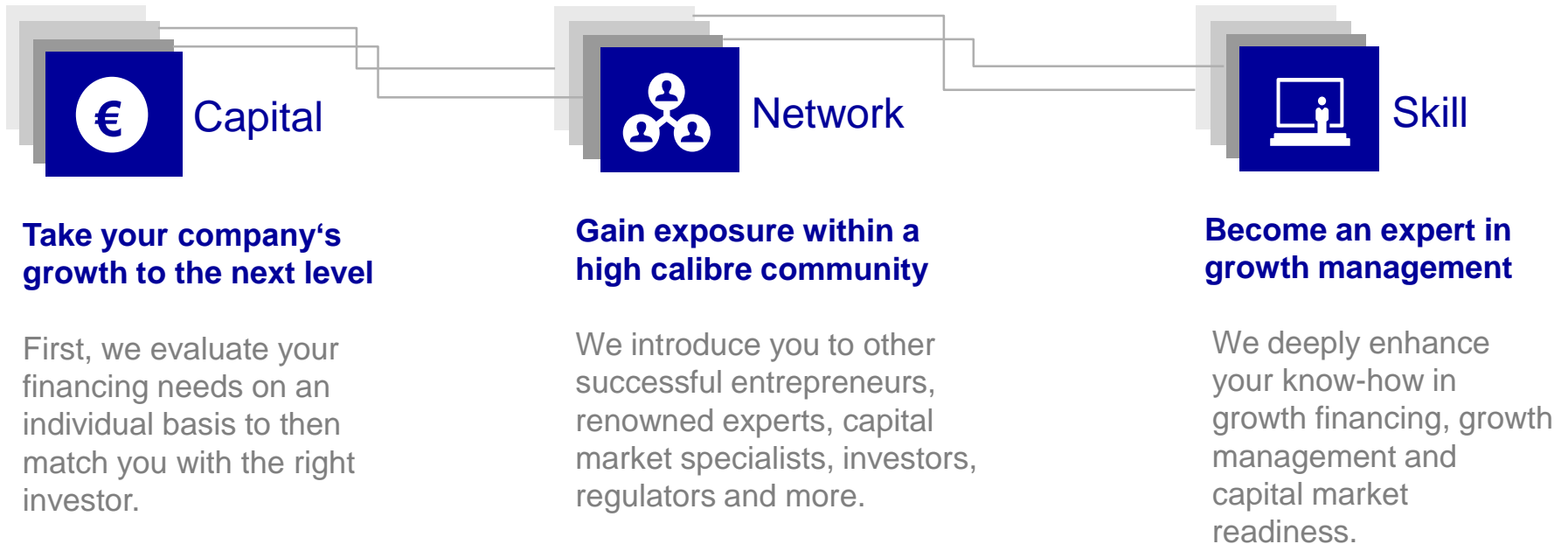
- ✓ Flexible service units
- ✓ Continuous support
- ✓ Individual case analysis
- ✓ Join at any time



- ✓ IPO readiness
- ✓ Capital market expertise
- ✓ Support for IPO preparation

Every growth path is unique

We offer customised services along the way



Inside Europe's leading network for growth financing

A steadily growing high calibre community

> 190¹⁾
Companies

**Deutsche Börse
Venture Network**

Σ 610 members

> 410¹⁾
Investors

Such as:





Thank you for your attention!

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