



JUNE 29, 2021

The role of energy storage in the energy transition

Urban Windelen BVES e.V.

The German Energy Storage Systems Association



- The BVES is the industrial association of energy storage companies that is open to all technologies in the areas of electricity, heat and mobility.
 More than 220 member companies
- We are a dialogue partner for politics, administration, science and publicity. With targeted lobbying at the interfaces of political decision making we are working for the improvement of the regulation and policy framework for energy storage (national and international).
- In addition, the BVES monitors research and development activities and informs members of new results and developments.









The German Energy Storage Systems Association Excerpt of our Membership – Across all industries and energy sectors







































































































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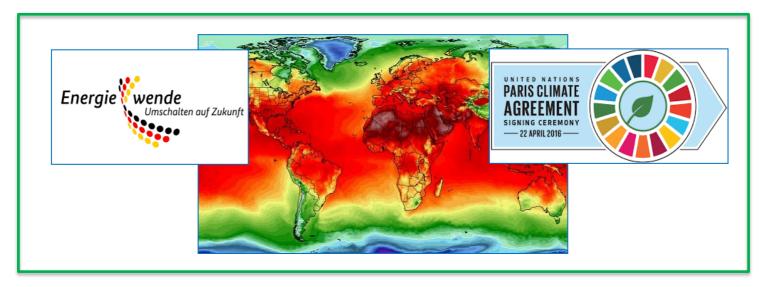








Energiewende, Paris Agreement, Sector Targets, Green Deal, Climate Neutrality, Carbon Free, 2050



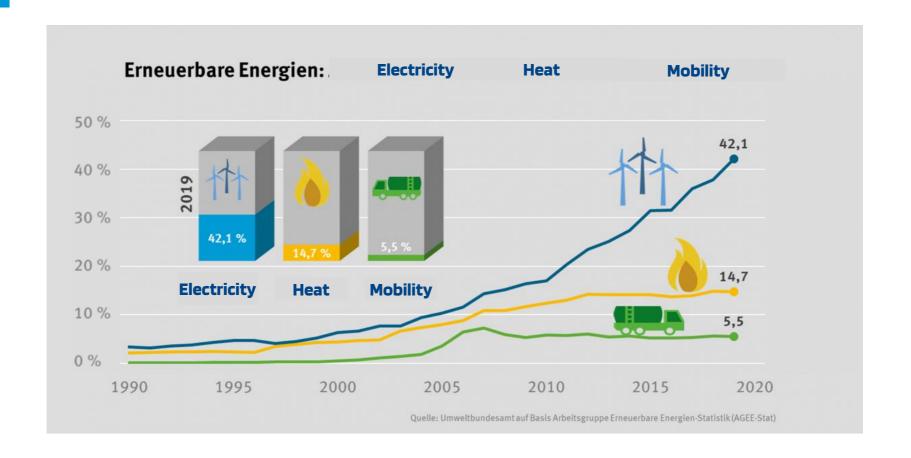
HOW do we achieve the goals?

- Energy storage technologies are ready and available on the market to make their contribution to a climate-friendly energy system
- There are various applications for storage in the sectors electricity, heat and mobility
- Research and development continuously advance the technologies



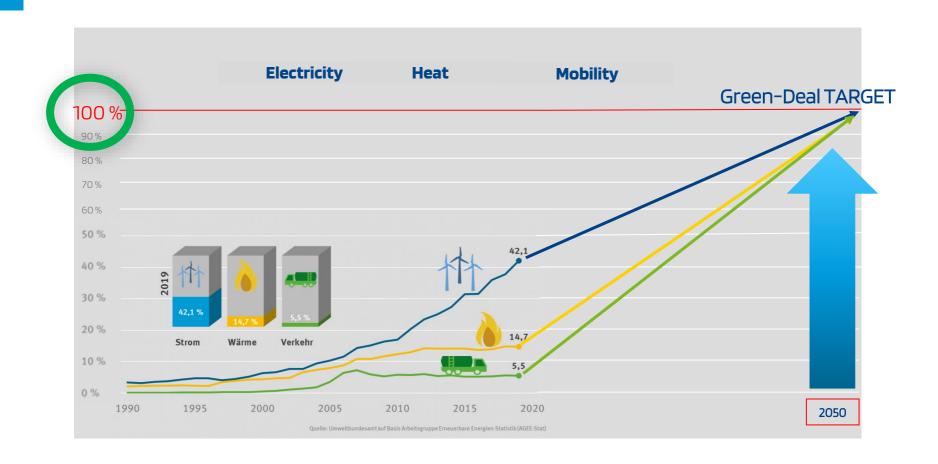
2050: 100%

On the way to 100% renewables.



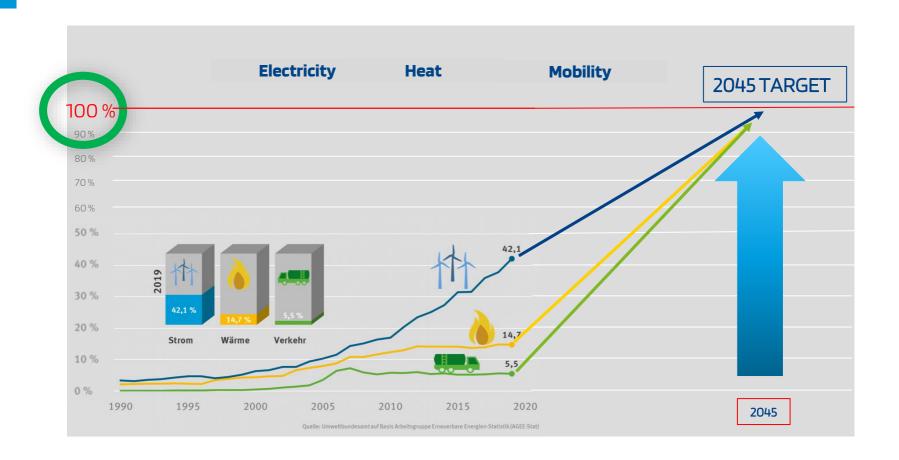


On the way to 100% renewables.



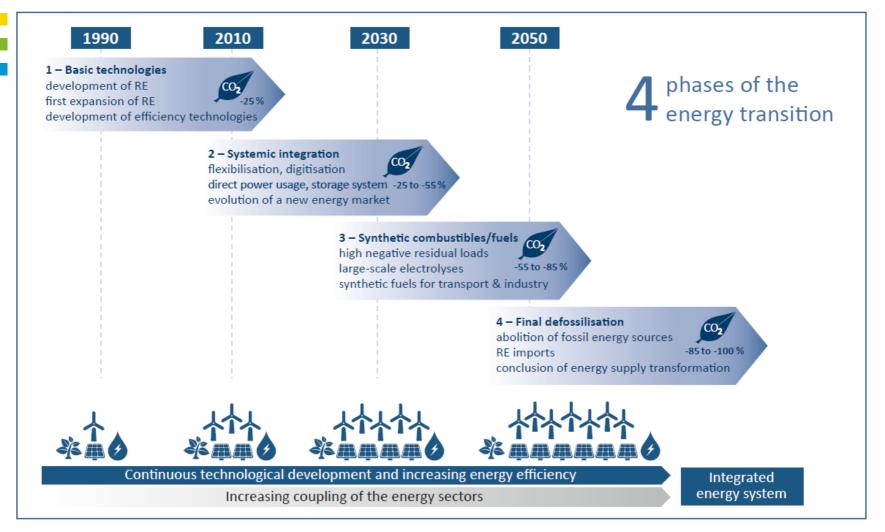


On the way to 100% renewables.



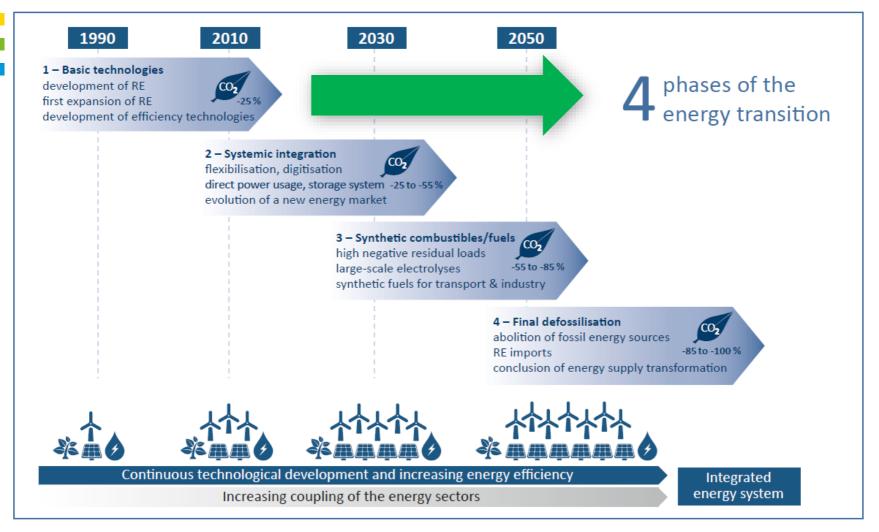


Energiewende: STEP BY STEP



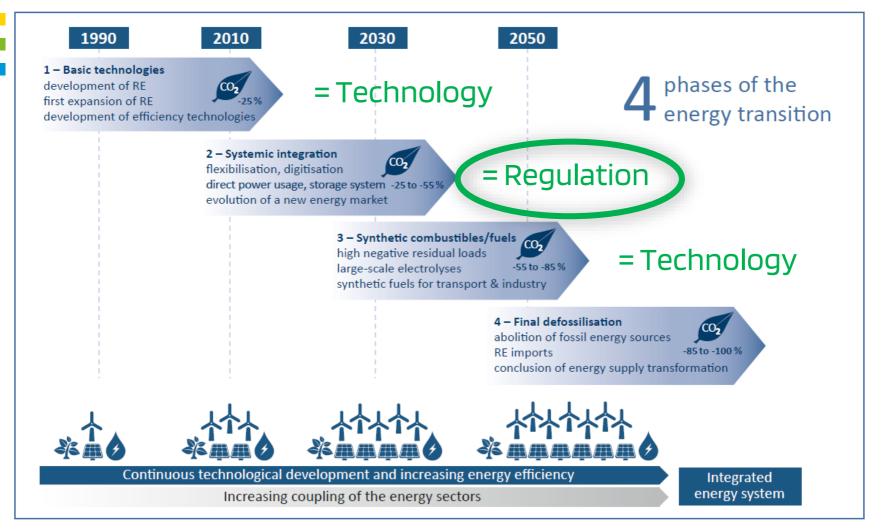


Energiewende: STEP BY STEP



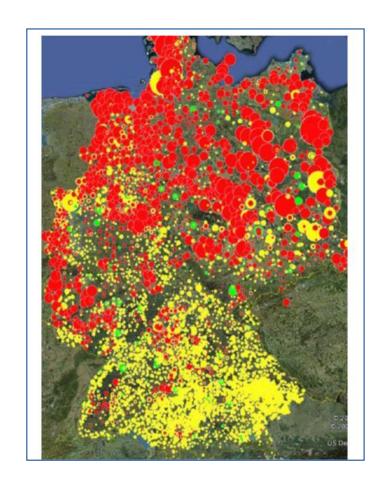


Energiewende: STEP BY STEP



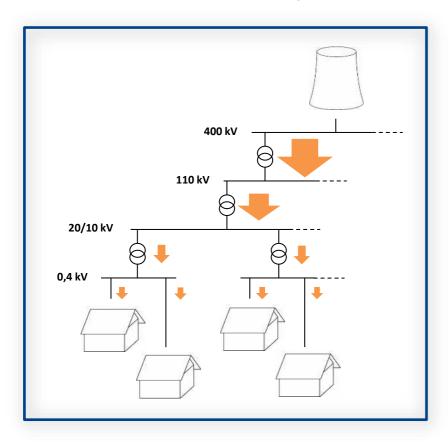


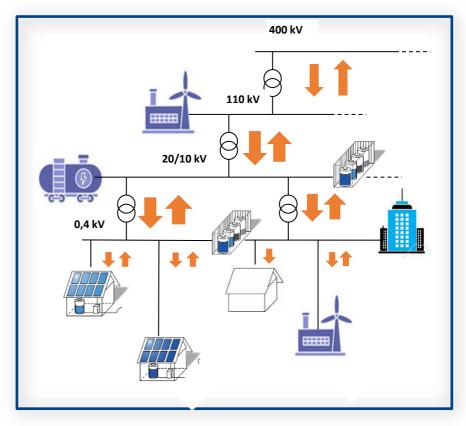
Energy Transition: Result No. 01 = Decentralization





- **Energy Transition: Result No. 02**
- = New structure, new tasks, new issues







Energy Transition: Result No. 03

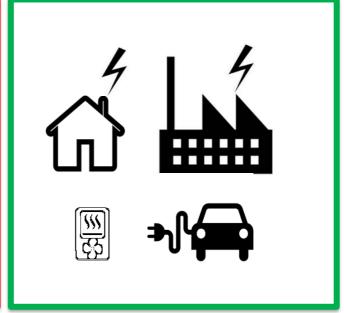
= Power is the new currency

FOSSIL AGE



Energy is sufficient.

ELECTRIFICATION WAVE



Power is needed.





"The 3 D's" =

- Decarbonization
- Decentralization
- Digitalization

Local availability

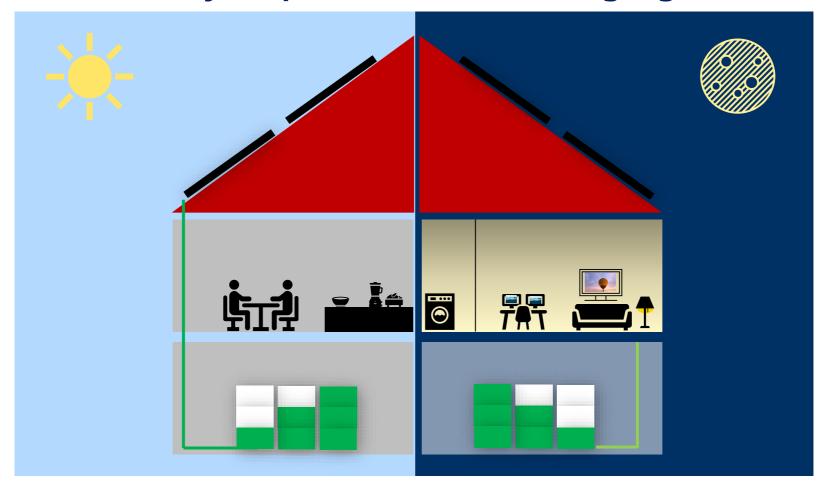


Temporary availability

- Renewable Energies can be generated ANYWHERE.
- But not ANYTIME.
- ANYTIME Awailability: ONLY with storage.



No Storage = No electricity, no power, no heat during night

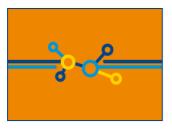




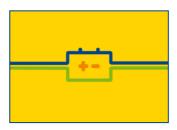
STORAGE TECHNOLOGIES AND APPLICATIONS



A basket full of technologies...

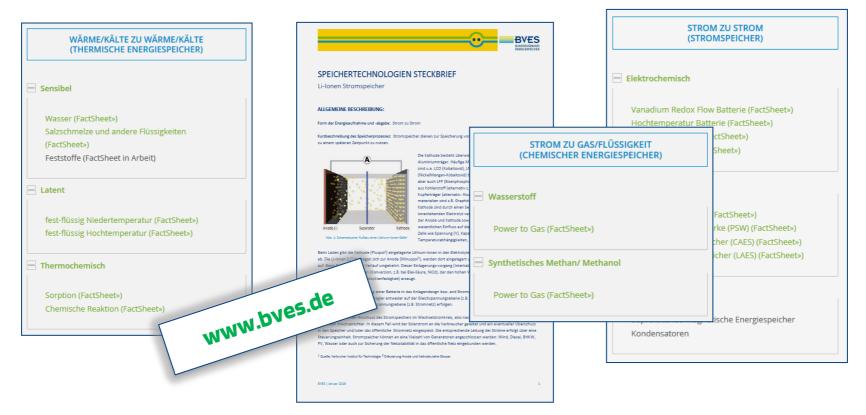














Storage of Electricity

Storage of electrical energy





- Super-conducting Magnetic Energy Storage (SMES)
- · Super-capacitor

Electrochemical storage of electricity



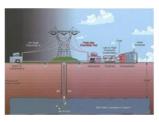




- Natrium-Sulphur batteries(NaS-Cells)
- · Lead acid batteries
- Redox-Flow batteries

Mechanical storage of electricity







- Hydro pump storage
- Compressed-air storage (CAES)
- Fly wheel



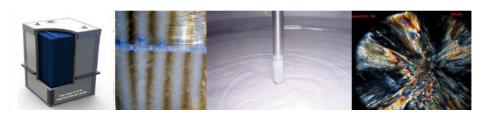
Thermal Energy Storage

Storage of sensible heat



- Hot-water accumulator
- Underground Thermal Energy Storage (UTES)

Storage of latent heat



- Phase change material (PCM) PCM-device
- Slurries

Thermochemical storage



- Adsorption-(zeolite) and Absorption-storage (LiCl)
- Thermochemical materials (TCM)



Chemical Energy Storage

Production of hydrogen and storing of hydrogen.

- Hydrogen is the energy-richest power fuel (in relation to its inertia)
- Lossless long-time storage
- Production of electricity with fuel cell / H₂-turbine

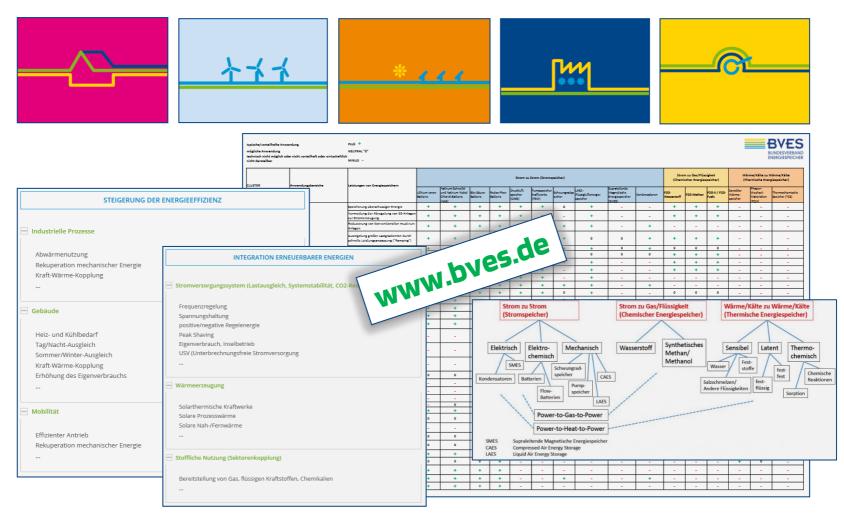






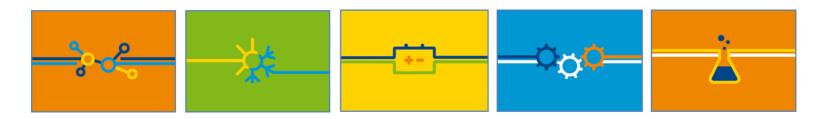


A basket full of applications...





THE APPLICATION DETERMINES THE STORAGE



- The technical and economic requirements for a storage device are determined by the exact use of the storage in the supply system.
- An assessment of different storage technologies (and a comparison) is only possible on the basis of a specific applications.
- The application specifies technical requirements (form of energy, power, storage capacity, response time).
- The application also defines the economic environment (e.g. which energy prices can be set, depth of use, etc.).



Matrix Technologies/Applications

CLUSTER .	Amwandungsbereiche	Leistungen von Energiespeichern	Strom zu Strom (Stromspeicher)											Strom zu Ges/flüssigkeit (Chemischer Energiespeicher)			Wärms/Kälts zu Wärms/Kälts (Thermische Energisspeicher)			
			Lithium Ionen Betterie	Natrium Schwofel und Natrium Nickel Chlorid-Battoric (NAS)	Slei-Säure- Safterie	Redox-Flow Setteric	Druckluft- apoicher (CAES)	Pumpapeicher kraftwerke (PSW)	Schwungredsp cichor	LAES - Müssigluftenergie- speicher	Supraleitende Magnetische Energiespeicher (SMES)	Konácnsetoron	72G- Wesserstoff	F2G-Methen	P2G-X / P2G- Puels	Sensibler Wärme- speicher	Phasen- Wedtsel- Materialien (PCM)	Thermochemische Speicher (TCS)		
Nuttung und integration armouarbarar Energian		Speicherung überschüssiger Energie	+	+	+	+	+	+	0	+	-	-	+	+	+	-	-	-		
		Vermeidung der Abregelung von 88-Anlagen zur Stromerzeugung	+	+	+	+	+	+	-	+	-	-	+	+	+	-	-	-		
		Redusierung von konventionellen must-run- Anlagen	+	+	+	+	+	+	+	+	-	+	-	-	-	-	-	-		
		Ausregelung großer Lastgradienten durch schnelle Leistungsanpassung ("Ramping")	+	+	+	0	0	+	+	0	0	+	+	+	+	-	-	-		
		Momentanreserve / Frequentialtung	+	+	+	+	+	+	+	+	0	+	0	0	0	-	-	-		
		Primarregelleistung	+	+	+	0	0	+	-	0	0	0	+	+	+	-	-	-		
		Sekundärrege lieistung	+	+	+	+	+	+	-	+	-	-	+	+	+	-	-	-		
		Minutenreserve	+	+	+	+	+	+	-	+	-	-	+	+	+	-	-	-		
		Scitrag zur gesicherten Leistung	+	+	+	+	+	+	-	+	-	-	-	-	-	-	-	-		
		Kurssehlussleistung	+	+	+	+	+	+	+	+	-	+	-	-	-	-	-	-		
		Eignung zum Rodispalch	+	+	+	+	+	+	0	+	-	-	0	0	0	-	-	-		
		Schwarzstartfähigkeit	+	+	+	+	+	+	0	+	_	-	-	-	-	-	-	-		
		Slindleistungserbringung	+	+	+	+	+	+	+	+	+	+	0	0	0	-	-	-		
		Spannungshaltung	+	+	+	+	+	+	+	+	+	+	0	0	0	-	-	-		
		Sereitstellung von Spitsenlast (Peak Shaving)	+	+	+	0	+	+	+	+	+	-	-	-	-	-	-	-		
	Wirme-Ersaugung	Nachfragegesteuerte / Verstetigte Wärmebereitstellung von solarer Nah-/Fernwärme	-	-	-	-	-	-	-	-	-	-	-	-	-	+	0	ů		
		Nachfragegesteuerte / Verstetigte Wärmebereitstellung von solarer Prosesswärme	-	-	-	-	-	-	-	-	-	-	-	-	-	+	+	+		
		Nachfragegesteuerte / Verstetigte Leistungsbereitstellung in Solarthermischen Kraftwerken	-	-	-	-	-	-	-	-	-	-	-	-	-	+	+	ů		
		polare Kombisysteme	0	0	0	0	-	-	-	-	_	_	-	-	-	+	0	ů.		
	Stoffliche Nutzung (Sektorenkopplung)	Scroitstellung von Gas	-	-	-	-	-	-	-	-	-	-	+	+	-	-	-	-		
		Sorcitatellung von flüssigen Kraftstoffen	-	-	-	-	-	-	-	-	-	-	-	-	+	-	-	-		
		Screitstellung von Chemikalien	-	-	-	-	-	-	-	+	-	-	+	+	+	-	-	-		
		Nutzung industrieller Abwärme	-	0	-	-	+	-	-	+	-	-	-	-	-	+	+	+		
Staigerung der Energiseffiziens	Industrielle Prozesse	Rokuperation mochanischer Energie	+	+	+	+	-	-	+	-	-	+	-	-	-					
		Entkopplung Strom-, Wärme- und Kälteerseugung in KWK-Anlagen	0	0	0	0	+	-	-	+	-	-	0	0	0	+	+	0		
		Scroitstellung alternativer Scenn-/Rohstoffe	-	-	-	-	-	-	-	-	-	-	+	+	+					
	Sebäude	Ausgleich von Heis- und Kühlbedarf	0	0	0	0	-	-	-	-	-	-	-	-	-	+	+	+		
		Entkopplung Strom-, Wärme- und Kälteerseugung in Micro-KWK-Anlagen	0	0	0	0	-	-	-	-	-	-	-	-	-	+	+	0		
		Tag/Nacht-Ausgleich	+	+	+	+	-	-	-	-	-	-	-	-	-	+	+	+		
		Sommer/Winter-Ausgleich	0	0	0	+	-	-	-	-	-	-	-	-	-	+	0	-		
		Erhühung Eigenverbrauchsanteil (s.S. Hausbatterien)	+	+	+	+	-	-	-	-	-	-	-	-	-	-	-	-		
	Mobilität	Ackuperation mechanischer Energie	+	+	+	+	-	-	+	-	-	+	-	-	-	-	-	-		
		efficienter Antrieb	+	+	+	+	-	-	-	-	-	-	-	-	-	-	-	-		

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Multi Tool Energy Storage

Increase of Energy Efficiency

Optimization of Self-Supply

Peak-Load-Smoothing

Black Start Capability

Charging Infrastructure

Power Capacity Increase

Uninterrupted Power Supply

Positive/Negative Control Energy

Reactive Power Compensation

Off-Grid Supply

Back-Up Energy

Sector Coupling

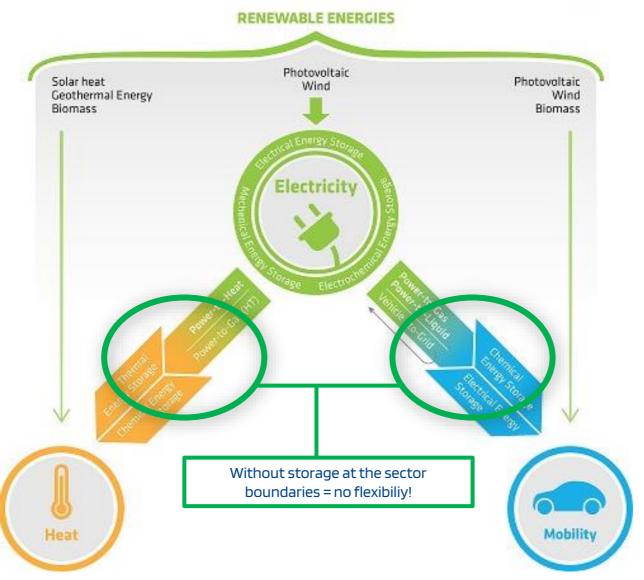
Shifting Excess Energy to Other Sectors

Frequency Control

Decarbonization

Flexibel Sector Coupling





Quelle: BVES, ZAE Bayern

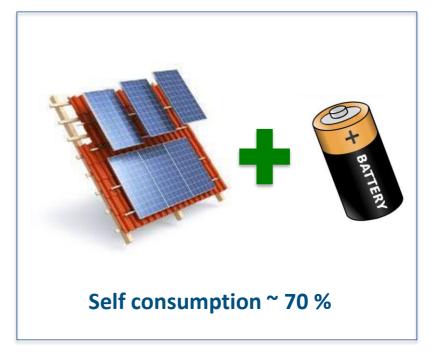


CURRENT MARKETS FOR STORAGE



Residential Storage Market







Own generation and consumption Electricity (+ Heat)

Dezentralisierung:

- Ca. 350.000 Storage
 Systems installed.
- Ca. 2.000.000 Rooftop-PV.
- New installations mostly incl. Heatpump
- Huge retrofit potential





Trend: Electricity + Heat + Mobility

Carefree package for all enery needs.





Industrial Storage Market







Electricity, Power, Heating, Cooling + Mobilität

Industry: ca. 1600 Projects in Germany

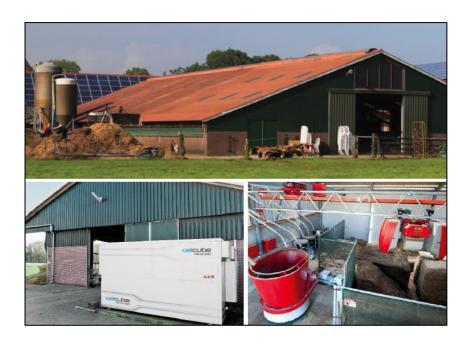




Multi-Use in Agriculture:

PV + wind + biogas plant + Li-ion battery + heat storage = 100 % autarchy



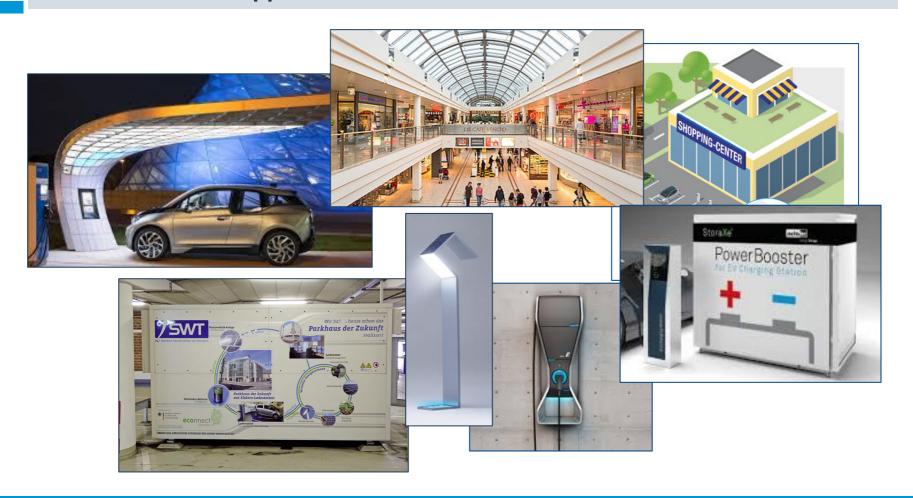


Reduction of energy costs: 0,3 € cent/liter



Game Changer: E-Mobility

NEW + Additional application: FAST CHARGING INFRASTRUCTURE



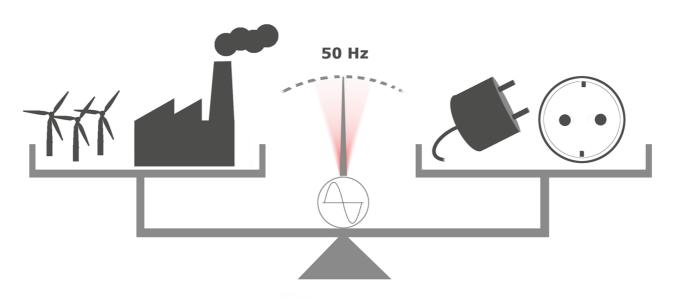


New business models, new players = new added value





Large Scale Storage Market



Managing and balancing the grid:

- Inertia reserve
- Control energy
- Reactive power
- Blackstart capability
- ...

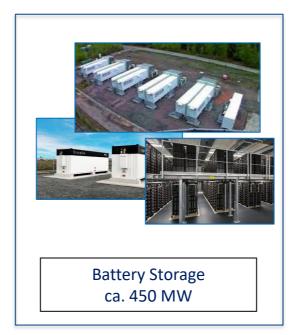


Large Storage Systems for Electricity Infrastructure

Control Energy, System Services, Flexibility (Grid Booster)



Pump Storage ca. 7 GW







Battery Storage Systems for Mobility Infrastructure





Hydrogen - how much is there? A way to go...



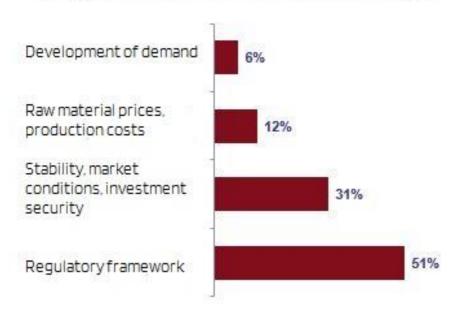


Legal Framework



The regulatory framework is the biggest obstacle to growth

What market barriers currently exist for your business in Germany?

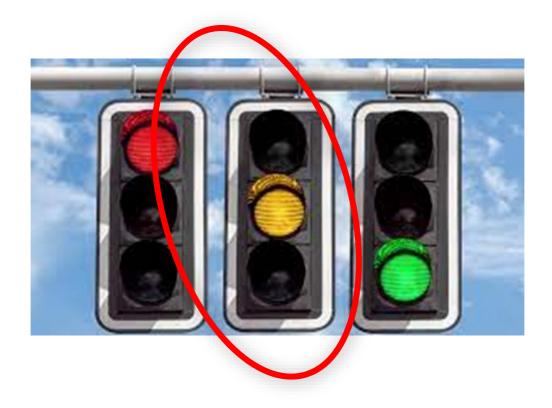


Source: Analyse 3Energie Consulting

- Regulatory market barriers remain dominant, in particular:
- The classification of energy storage as a final consumer
- Prolonged authorization procedures
- Grid connection conditions with impracticable metering and billing concepts
- Lack of transparency of the current rules
- The influence of the Chinese market and access to battery cells are increasingly seen as obstacles



Technolgies are Ready, but...



Lack of legal classification.



Lack of Legal Classification

The absurd situation of charging twice...

We need a definition of storage as 4th column of the energy system – besides generation, transport and consumption

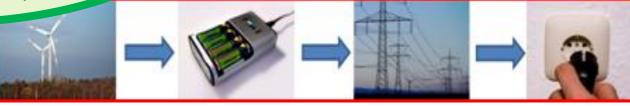
S 19(2) Strom NEV Interruptible loads surcharge



Grid usage fee EEG surcharge CHP surcharge surcharge VAT

Concession fee
§ 19 NEV surcharge,
Interruptible loads
surcharge





Source: BVES + DIHK, Faktenpapier Speicher, p. 11



The EU is moving forward!

EU Market Design Directive (EBM-RL)

- Energy storage as an essential element for flexibility and stability in the energy system.
- Suitable Definition of energy storage: Storage as a <u>time shift of energy</u>.
- Opening up the energy markets for the active customer (Prosumer).
- The decentral active customer is a main player in the future energy system
- The Right for multi-use of the energy storage system (also for large storage systems in the tender by network operators and operation by third parties.)
- Elimination of double burdens on stored energy.
- Lower bureaucratic hurdles for measuring and counting.

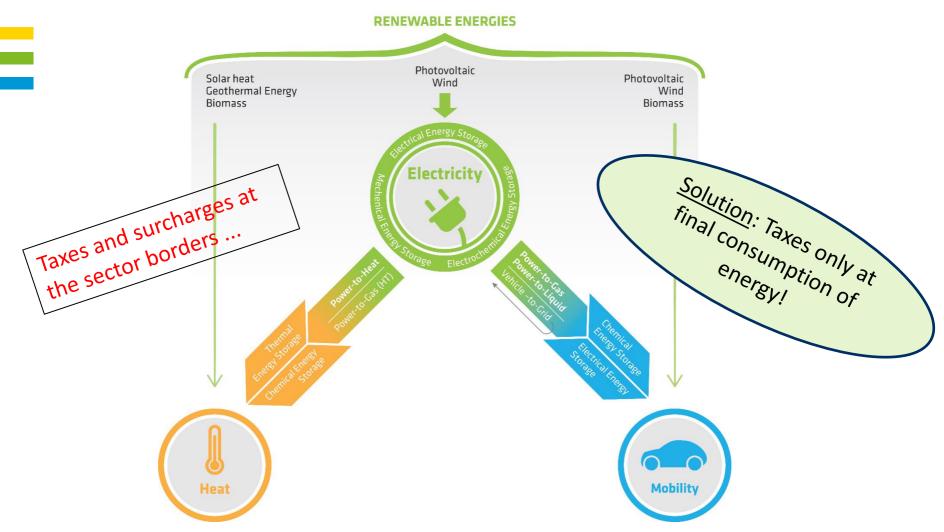


The EU is moving forward ...and Germany is (almost) following (in electricity sector)

- Energy storage as an essential element for flexibility and stability in the energy system.
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Tear down walls ... From an electricity to a united energy system

RENEWABLE ENERGIES







Energie-Speicher-Systeme

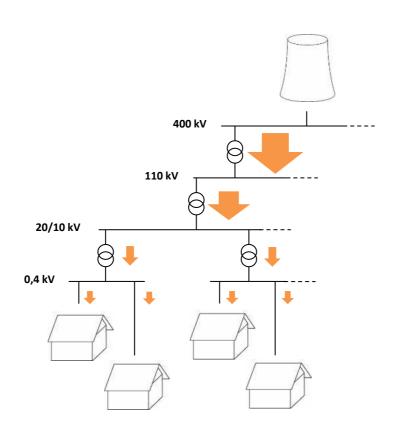
Tear down walls ...

... and let it flow! A Schengen Agreement for the kWh

RENEWABLE ENERGIES Taxes and surcha kWh -Taxes Only at Ey! the sector bord * SCHENGEN **Mobility**

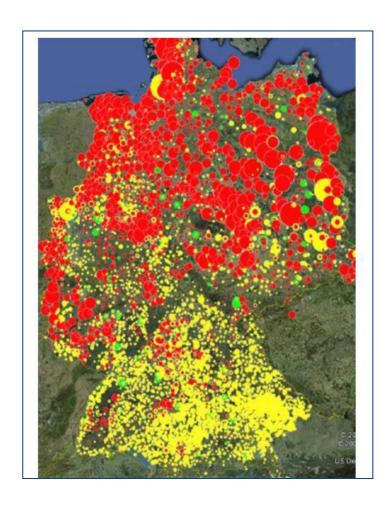


Energy law is mainly still based on the old energy system...





...and not suitable for the new energy reality!





Thank You!

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