

Raymond (Yongrui) Zhu

Senior Partner and Member of the Board



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Overview

Mr. Zhu focuses on dispute resolution and investment. He is a fellow of the Chartered Institute of Arbitrators (FCIArb) and Singapore Institute of Arbitrators (FSIArb), recognized by Chambers & Partners and Legal 500 as recommended arbitration lawyer for Asia Pacific. He has dealt with numerous international arbitration cases, both commercial and investor-state, in CIETAC, ICC, ICSID, LCIA, SCC, SIAC and HKIAC proceedings.

Mr. Zhu also advises both Chinese and foreign clients on cross border investment matters focusing on infrastructure projects in middle east, north Africa, Asia pacific areas, having worked on many power plant and desalination EPC projects.

Experience

International Arbitration

- **Sovereign state:** Representing in legal proceedings in connection with ICSID rendering legal advice on annulment, enforcement, sovereign finance, political engagement and settlement in various jurisdictions together with Dentons UK, Europe, US and Australia. The arbitration relates to a dispute under a bilateral investment treaty, in relation to the refusal of a mining license over very large-scale copper and gold deposits, in South Asia.
- **One of the largest state-owned Chinese electric power companies:** Representing in an ICC arbitration in London in a RMB480 million dispute arising from the construction of a power plant in Saudi Arabia. (ICC Case No. 19980/MCP)
- **German investor:** Representing in an ICSID arbitration. (ICSID Case No.R20170020)
- **Electric power company:** Representing in a cooperative dispute with a middle east company in an ICC arbitration in London. (ICC Case No. 20493/ZE)
- **Electric power company:** Representing in an ad hoc arbitration in Hong Kong in an RMB290 million dispute arising from the construction of a desalination plant in Oman.

- **Leading Chinese Photovoltaic modules manufacturer:** Acting for a company directly administered by the State Council, in an ICC arbitration in Singapore in a dispute with a Spanish buyer over the sale of PV modules valued at RMB597 million. (ICC Case No. 20758/CYK)
- **Beijing firm:** Acting in a RMB320 million dispute in CIETAC arbitration with a well-known mobile phone manufacturer arising from a large-scale joint venture investment.
- **Leading Chinese automobile manufacturer:** Representing in an ICC arbitration in Paris with a French distributor in a US\$16.3 million claim. (ICC Case No. 22463/PTA)
- **Chinese steel and iron company:** Representing in an international trade dispute with a Croatia company in ICC proceedings in Zurich. (ICC Case No. 23128/GR)
- **Chinese firm:** Representing in a partnership dispute with an international firm in a confidential ICC proceedings in Switzerland.
- **Chinese company:** Representing in an international trade dispute with a Swiss invested company in Africa in CIETAC Beijing arbitration. (R20161578)
- **Chinese steel and iron company:** Representing in an international trade dispute with a Croatia company in CIETAC Beijing arbitration. (R20190401)
- **Chinese private company:** Representing in construction dispute arising from an EPC project in Ethiopia in CIETAC Beijing arbitration.
- **Chinese company:** Representing in a dispute arising from sales of aircraft with a Swiss company in SIAC arbitration.

Transactions

- **SEPCOIII:** Advising on its power plant and desalination projects (EPC) in Saudi Arabia, Iraq, Morocco, Pakistan, Oman as well as its R&D joint venture in China.
- **TEPC:** Advising on its power plant projects in India, Pakistan, Turkey, Iraq.
- **China Paper Machinery Corporation:** Advising its equity acquisition project and debt-equity swap in Italy and joint venture with Italian investment in China.
- **PowerChina:** Advising on its thermal power plant project in Turkey.
- **Coloplast Group (Denmark):** Advising on its direct investment in Beijing China setting up a wholly owned foreign invested enterprise.
- **Sercell (France):** Advising on the 20 million euro acquisition of Hebei Junfeng and daily operation of the joint venture.
- **Owens Corning Inc.:** Advising on its investment in China and the RMB50 million debt restructuring of Bank of China Liaoning Branch and finance lease.
- **Entrust Inc. (Canada):** Advising on its software licensing, investment, and the close of its representative Offices in China.
- **Stoller Inc.:** Advising on the establishment of both its manufacturing factory and wholly owned company.
- **Chang Chun Film Studio Group Ltd.:** Advising on its Changchun Movie Wonderland project.
- **Swiss Gastro Bakery Holding AG:** Advising on its acquisition, and subsequent disposal of its joint venture in Beijing.

Recognition

Honors and Awards

- *Chambers Asia-Pacific* 2020: Ranked and recommended for arbitration
- *Legal 500* 2020: recommended lawyer for arbitration
- *Legal Daily* 2018: Top Ten Legal Service Cases of Dispute Resolution
- 2012 Top Ten Overseas-Educated Lawyers Award
- 2001 Special Prize of the National Lawyers TV Debate Contest

Insights

- “On the Laws Applying to Indirectly-held Securities”, *Peking University Press*, 2010
- “Opportunities for Commercial Lawyers following the Financial Crisis”, Executive Editor, *Peking University Press*, 2010
- “On the Laws Applicable to International Commercial Arbitration”, *Beijing Lawyers Magazine*, 2010
- “Legal Issues Related to International Finance”, *Beijing Lawyers Magazine*, 2009
- Co-author, “Criminal Defence”, *Qunzhong Publishing House*, 2001
- “The Doctrine of Judicial Precedent and China”, *Democracy and Rule of Law*, 2003

Activities and Affiliations

- Fellow, Chartered Institute of Arbitrators (FCIArb)
- Fellow, Singapore Institute of Arbitrators (FSI Arb)
- List of Arbitrators, Hong Kong International Arbitration Centre (HKIAC)
- Database of Neutrals, London Court of International Arbitration (LCIA)
- Arbitration Institute, Stockholm Chamber of Commerce (SCC)
- Panel of Arbitrators, Korean Commercial Arbitration Board (KCAB)
- Panel of Arbitrators, Mauritius Arbitration & Mediation Centre (MARC)
- List of Arbitrators, Vienna International Arbitration Centre (VIAC)
- Standing member, China Academy of Arbitration Law (CAAL)
- Vice director, International Investment & Trade Committee of Beijing Lawyers Association

Prior and Present Employment

- Senior partner, Dentons Beijing office
- Judge, Anshan Intermediate People's Court
- Visiting Chinese lawyer, Herbert Smith LLP (London and Hong Kong)
- Visiting Chinese lawyer, Stone Chambers, Gray's Inn (London)

Areas of focus

Practices

- Mergers and Acquisitions
- Litigation and Dispute Resolution
- Capital Markets
- Arbitration
- Financial Markets Litigation and Regulation

Industry sectors

- Manufacturing
- Infrastructure and PPP
- Construction
- Financial Institutions

Education

- London School of Economics and Political Science, 2009, LL.M.
- China University of Political Science and Law, 1992, LLB

Admissions and qualifications

- China

Languages

- English
- Mandarin