

# Jun Zhang

## Senior Partner



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## Overview

Jun Zhang is one of the co-leaders of the Dentons Trusts, Estates, and Wealth Preservation Practice Group (China region) and serves as a member of Managing Committee of the China region. Mr. Zhang is committed to research on theoretical and practical issues in family (enterprise) governance and wealth management. At the same time, he has conducted in-depth research on and is rich in practical experience in onshore and offshore family trust planning, integral family spirit promotion, and the setting and operating of family office, etc.

Mr. Zhang began his legal practice in 2000. Before this, he served in political and legal institutions for many years. In 2003, Mr. Zhang became a Founding Partner of Guangdong Qixin Tongzheng Law Firm. This merged with another firm in 2006 to establish Guangdong Andao Yonghua Law Firm, where Mr. Zhang served as an Executive Partner and Senior Partner. In 2012, this firm merged again to establish ETR Law Firm, where he served as the Chairman of the Executive Committee and a Senior Partner. In 2016, Mr. Zhang joined Dentons, where he serves as a Senior Partner, and one of the co-leaders of Dentons Trusts, Estates, and Wealth Preservation Practice Group (China region). Since beginning his practice, Mr. Zhang has represented clients in cross-border M&A/investment projects in North America, South America, and Australia. Domestically, Mr. Zhang has provided permanent and specialized legal services for a number of large family enterprises and state-owned enterprises. His clients cover the industries of real estate, mining, manufacturing, and finance, etc.

## Experience

- **A number of family (enterprise) clients:** Committed to family (enterprise) protection, management, and inheritance, providing legal services to family (enterprise) clients, including private wealth management, family and family enterprise top-level structure design, integral promoting of family spirit, family (enterprise) investing and financing, crisis and dispute resolving. More specifically, the service scopes includes family (enterprise) governance, ownership combining, onshore and offshore family trust planning and executing, tax planning, identity arrangement, family constitution drafting, etc. He has serving families, family enterprises, and family members
- **Guangdong Finance Trust:** Providing planning and establishing service for Derui Charitable Trust, which is the first charitable trust that put in the authority's filing in Guangzhou. Mr. Zhang and his team is the long-term supervisor of the said trust. Mr. Zhang has also provided family office integral establishment service for

- **Private client:** Providing it with identity arrangement and integral asset liquidity solution drafting service
- **Private client:** As the family's external consultant, drafting succession plan for shares and providing integral family trust planning service to the client. Mr. Zhang has effectively used different tools to help balance the interest of family members, preventing family inside conflicts
- **Private client:** Providing services to isolate the marriage risks and helping solving family crisis
- **Family Enterprise:** Combing the enterprise's ownership structure, re-building the business mode of the enterprise, and providing services to help the enterprise during its process of grouping
- **Agile Real Estate Co., Ltd., and enterprises within the Agile Group system:** Since 2015, provides legal services for the M&A business of Agile Group in the areas of real estate, Agile Life, and environmental protection, with total transaction subjects reaching RMB20 billion. Legal services provided include due diligence, planning of overall transaction structures from the legal and financial perspectives, process control for overall transactions, and negotiating, drafting, and enforcing transaction documents
- **Libang Investment Co., Ltd.:** Provided specialized, comprehensive legal support services for its equity acquisition of 100% of the equity of Guangzhou Xiupo Chemical Coatings Co., Ltd.; the overall subject involved in the project exceeded RMB500 million Services provided included due diligence, transaction model design, transaction negotiations, the drafting of transaction documents and the documents required during the subsequent approval steps, and helping Libang Investment Co., Ltd., successfully complete the delivery of the equity
- **Guangdong Guangxin Investment Holdings Co., Ltd.:** Provided legal services including but not limited to due diligence and M&A program design for its equity investments in Bolivia Minmetals Copper LLC and Bolivia Minmetals Antimony LLC
- **Guangzhou Department Enterprise Group Co., Ltd.:** Provided comprehensive legal services including legal advice, reviewing and amending contracts and other legal documents, issuing legal opinions, and providing annual legal business training and legal argumentation for special projects, promoting the revitalization and operation of key real estate projects and helping resolve numerous historical issues
- **Guangdong Airport Management Group Co.:** Provided legal advice, reviewed and amended contracts and other legal documents, issued legal opinions, provided annual legal business training and legal argumentation for special projects, participated in regular work meetings and business negotiations, provided comprehensive legal services, and helped optimize its corporate governance structure and establish and improve its risk control, human resources, and intellectual property management systems
- **Guangdong Property Rights Trading Group Co., Ltd.:** Provided legal services for the client and Southern United Assets and Equity Exchange, including strategic planning for the organization of a trading group, advisory services with respect to its corporate governance structure and mechanisms, and legal advisory services related to the establishment and management of the new platforms established by the Group, including Guangdong Financial Assets Exchange, Guangdong Medicine Exchange, and Guangdong Equity Management Center Fund Management Co., Ltd. At the same time, provided legal support and guidance for major projects in the Trading Group's operations, examining investment, operational, and management decisions from the legal perspective and providing legal bases, risk warnings, solutions, and legal opinions
- **Guangzhou Wanshun Investment Management Co., Ltd.:** Provided specialized legal services for its cooperative operation of hotels with Starwood Group, including but not limited to establishing cooperation models and amending and negotiating cooperation contracts
- **Sinopec Zhonghai Ship Fuel Supply Co., Ltd.:** Provided comprehensive legal services including legal advice, reviewing and amending contracts and other legal documents, issuing legal opinions, and providing annual legal business training and legal argumentation for special projects, helping optimize its corporate governance structure and establish and improve its risk control, human resources, and intellectual property management systems and providing specialized legal services for the claiming of debt by its related

enterprises and the resolution of historical issues

- **Guangzhou Huali Investment Co., Ltd.:** Provided permanent legal advisory services and legal advisory services on equity structure design

## Recognition

### Honors and Awards

- "Wealth Management & Private Client, Band 2" granted by Chambers and Partners, 2019
- "Wealth Management & Private Client, Band 1" granted by LEGALBAND China, 2017/2018
- Won the "Business Achievement Award" granted by the Guangzhou Lawyers Association, 2013-2015
- Won the "Business Achievement Award" granted by the Guangzhou Lawyers Association, 2006-2010 and 2013-2015, four years of which were the "First Prize Business Achievement Award"
- Won the title of "Excellent Talent of Tianhe District, Guangzhou", 2013
- Won the "Public Welfare Compassion Award" granted by the Guangzhou Lawyers Association, 2013

## Insights

- Dialogue on Private Wealth Management: 21 Cases of Wealth Family Protection, Management and Inheritance, *Guangdong People's Publishing House*, 2018
- Dialogue on Family Trust: 21 Cases of Customizing Trusts for Wealth Family, *Guangdong People's Publishing House*, 2017
- Family Trusts—Construction and Application With a Global Perspective, *Guangdong People's Publishing House*, 2016
- Service Guidelines for Corporate Legal Advisors—Tangible, Standardized, and Commercialized Practice, *Guangdong People's Publishing House*, 2014
- Chinese Family Offices: Family Enterprise Protection, Management, and Inheritance, *Guangdong People's Publishing House*, 2013
- PE Governance in Limited Partnerships—LP and GP Game Theory, *Wuhan University Press*, 2012
- The Detailed Essentials of Corporate Legal Advisors, *Wuhan University Press*, 2013

## Areas of focus

### Practices

- Corporate Governance
- Mergers and Acquisitions
- Real Estate
- Trusts, Estates and Wealth Preservation
- Immigration

## Industry sectors

- Family Office and High Net Worth
- Financial Institutions

## Education

- Sun Yat-Sen University, 2011, EMBA
- Peoples Public Security University of China, 1991, Bachelor of Laws

## Admissions and qualifications

- China, 2000