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Francesca is Head of Institutional Investors Business Development at the London Stock Exchange Group. She has responsibility over Institutional Investors relationship management and over the development of new products and services for the Buyside. Before joining the London Stock Exchange Group she worked in JPMorgan, London in the Merger & Acquisition team and the Debt Capital Market and Leveraged Finance team. Previously she was an Equity Research Analyst in Deutsche Bank covering Telecom and Media. Francesca started her career in a Venture Capital in Silicon Valley, where she was responsible within a start-up for the pre-IPO financial setting. Francesca studied at Sacred Heart University in Milan, Italy and at University of California, Berkeley.