CASL Spam Overview



You can send a commercial electronic message (CEM) if...

CEM is sent:

- within an organization
- between organizations in a relationship, and message concerns activities of Recipient organization
- is an inquiry or application to a person engaged in a business activity, related to that activity, or response to same
- re: legal right/obligation (e.g. contract, court order)
- to limited-access, secure, confidential account to which only account provider sends messages (e.g. bank)
- from Canada and accessed in another (listed) country, and message complies with foreign spam laws
- by charity soliciting donations
- by political party, organization, candidate, soliciting contributions

You have a "family" or "personal" relationship with Recipient

as defined by regulation

What is a CEM (commercial electronic message)?

An electronic message (text, sound, voice or image) sent to an electronic address, with a purpose of encouraging participation in a commercial activity.

What is an electronic address?

An address used to transmit an electronic message to an email account, IM account, phone account, or "any similar account".

Consent is not required

where CEM solely:

- provides a quote or estimate the Recipient requested
- facilitates, completes or confirms an existing transaction
- provides warranty, product recall or safety info
- provides factual information about product or service
- delivers a product, goods or a service under existing transaction

You have implied consent

Recipient has:

A "business relationship" with you:

- contract, purchase, lease (past 2 years)
- inquiry/application about contract, purchase, lease (past 6 months)
- published email address (e.g. on a company website) OR provided email address to you, AND message is relevant to Recipient's business role/function

Recipient has:

A "non-business relationship" with you:

- donation/gift (past 2 years)
- volunteering (past 2 years)
- membership in club, association, voluntary organization (past 2 years)

You obtain express consent

yourself:

Setting out clearly and simply:

- purpose (e.g. "to send you promotional offers")
- Company name
- mailing address AND either phone number, email address or web address

or via a data broker:

- CEMs may also be sent to Recipients who have given express consent to a data broker/ third party to permit "undisclosed person" to send CEMs
- The data broker may authorize the Company to send CEMs to those Recipients

You have a 3rd party referral

One message where:

Third Party (referral provider)
has family, personal, or business
relationship with you AND
Recipient



You include in the CEM

either in the message itself, or via clear and prominent link to a web page:

- Identify the sender: Company's name
- Include contact information: mailing address AND either a phone number, email address or web address for the Company
- Include an unsubscribe: via return email or link. Unsubscribes must be effective within 10 business days