

SUCCESSFUL INSTITUTIONAL INVESTING IN ITALY

A morning seminar hosted by Dentons LLP, in partnership with the Italian Trade Agency and Borsa Italiana. Our presentations and discussions will provide information and insight to Canadian Private Equity Funds, Pension Plans and Family Offices who are considering investing in Italy

DATE: November 25, 2019

LOCATION: Dentons Canada LLP, 77 King Street West, 5th Floor, Toronto (Toronto-Dominion Centre)

CO-CHAIRS: Kip Daechsel, Partner, Dentons Canada LLP
Dario Valoncini, Head of Foreign Direct Investment Unit Canada, Italian Trade Agency, Toronto Office

AGENDA [Subject to further modification]

	TIME	EVENT
1.	8.15 a.m. - 8:45 a.m.	Registration/continental breakfast
2.	8:45 a.m. - 9:00 a.m.	Welcome remarks <i>Sandra Di Carlo, Deputy Trade Commissioner, ITA, and Kip Daechsel, Dentons Partner and Conference Co-chair</i>

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3.	9:00 a.m. - 9:15 a.m.	<p>Macro considerations when investing in Italy – Business, culture and political risk</p> <p><i>Senia Rapisarda, Board Member of CVCA and Managing Director, HarbourVest Partners (Canada) Limited</i></p> <p><i>Julian Campisi, PhD, U of T Lecturer, expert on political risk in private decision-making (with a focus on Italy)</i></p>
4.	9:15 a.m. - 10:00 a.m.	<p>Structuring investment in Italy – business, legal and accounting considerations</p> <p><i>Michael Bosco, Partner, Dentons Italy</i></p> <p><i>Luigi Ciciretto, Partner BDO, CPA, CA</i></p> <p><i>Damiano Dussin, Partner PwC</i></p>
5.	10:00 a.m. - 10:30 a.m.	<p>Borsa Italiana and ELITE – access to Italian public and private companies</p> <p><i>Francesca Chieti, Head of Institutional Investors Business Development at London Stock Exchange</i></p> <p><i>Thomas Tyler, Global Head of Sales, ELITE</i></p>
6.	10:30 a.m. - 10:45 a.m.	<p>Coffee Break</p>
7.	10:45 a.m. - 11:30 a.m.	<p>Lessons learned by experienced foreign investors in Italy</p> <p><i>Christoph Jäckel, Partner, Montana Capital Partners</i></p> <p><i>Christelle Destors-Lepoutre and Pierre-Gilles Diat, Vauban Infrastructure Partners (formerly Mirova Asset Manager)</i></p>



8.	11:30 a.m. - 12:00 p.m.	<p>Current investment opportunities</p> <p><i>Dario Valoncini, Head of Foreign Direct Investment Unit Canada, Italian Trade Agency, Toronto Office</i></p>
9.	12: 00 p.m. - 12:30 p.m.	<p>Current economic and political factors impacting investment in Italy</p> <p><i>Giovanni Majnoni d'Intignano, Chief Representative for North America, Banca d'Italia</i></p>
10.	12:30 p.m. - 1:45 p.m.	<p>Networking lunch</p> <p>(B2B meetings –may be organized upon advance request)</p>

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