

MALOPOLSKA REGION BUSINESS POTENTIAL

Over 449,000 enterprises



75 950 companies



313 035 natural persons running own businesses (sole proprietors)



6 908 PLN (ca. 1480 EUR)

average gross salary in corporate sector

Share in the GDP of Poland

8,1%

Unemployment rate

Małopolska

4,4%

Kraków

2,7%





- MOST INNOVATIVE REGION IN POLAND
- ENGINEERING, MANAGERIAL STAFF AND THE BEST SPECIALISTS
- HIGH-QUALITY HIGHER EDUCATION 40 000 UNIVERSITY GRADUATES,
 IN SCIENCE, TECHNOLOGY, ENGINEERING OR MATH (STEM) MAJORS IN 2019
- FAVOURABLE BUSINESS INFRASTRUCTURE
- 1.5 MILLION SQM OF OFFICE SPACE, A WIDE WAREHOUSE OFFER,
- TRANSPORT ACCESSIBILITY:
- LARGEST REGIONAL AIRPORT IN POLAND: KRAKÓW AIRPORT
- NUMEROUS BUSINESS SUPPORT ORGANISATIONS
- 14 MILION TOURISTS VISITING KRAKOW EVERY YEAR
 (THE TOP TOURIST DESTINATIONS BY CNN OR THE TELEGRAPH)





CONNECTIONS KRAKOW-BALICE AIRPORT



★ 22 airlines

8,4 mln passengers a year (2019)

max 3h 45' to reach most European cities



TRANSPORT: ROAD GRID

Czechia 124 km/77 mi

Slovakia 94 km/ 58 mi

Ukraine 258 km/ 160 mi



3 international motorways

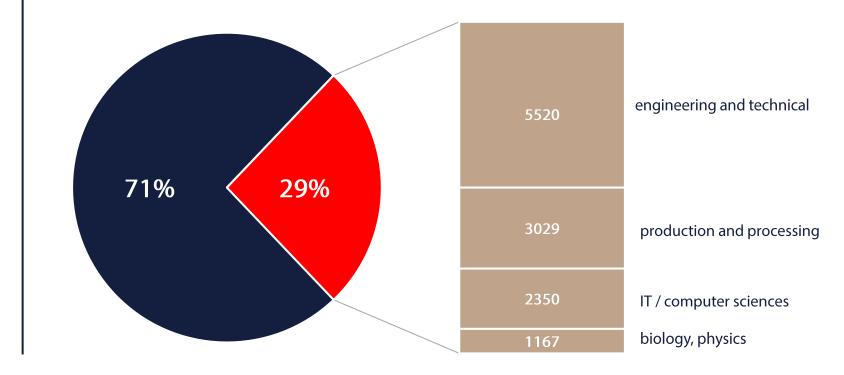
(E40, E77, E462)

EDUCATION



Over 146k students incl. around 8k from overseas





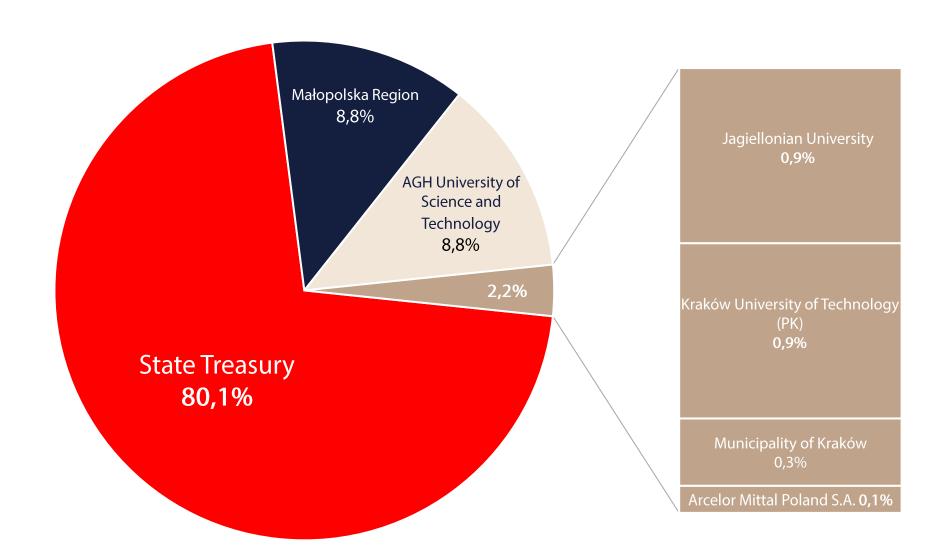


KRAKOW TECHNOLOGY PARK AND OUR ROLE IN THE WHOLE STORY



WE HELP COMPANIES GROW FASTER

KTP SHAREHOLDERS



KTP OFFICE



60 PODOLE STREET, RUCZAJ

Technology incubator; Offices; Coworking; Conference rooms



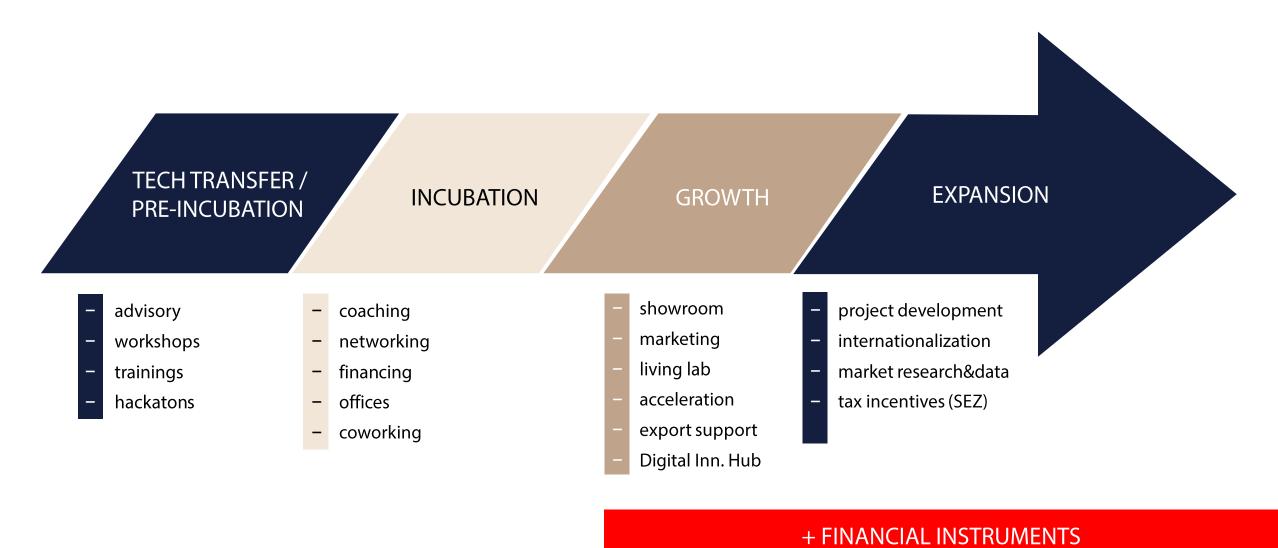
14 ŻYCZKOWSKIEGO STREET, CZYŻYNY

Offices; Conference rooms





KTP SUPPORT TOOLS





LEADING SECTORS







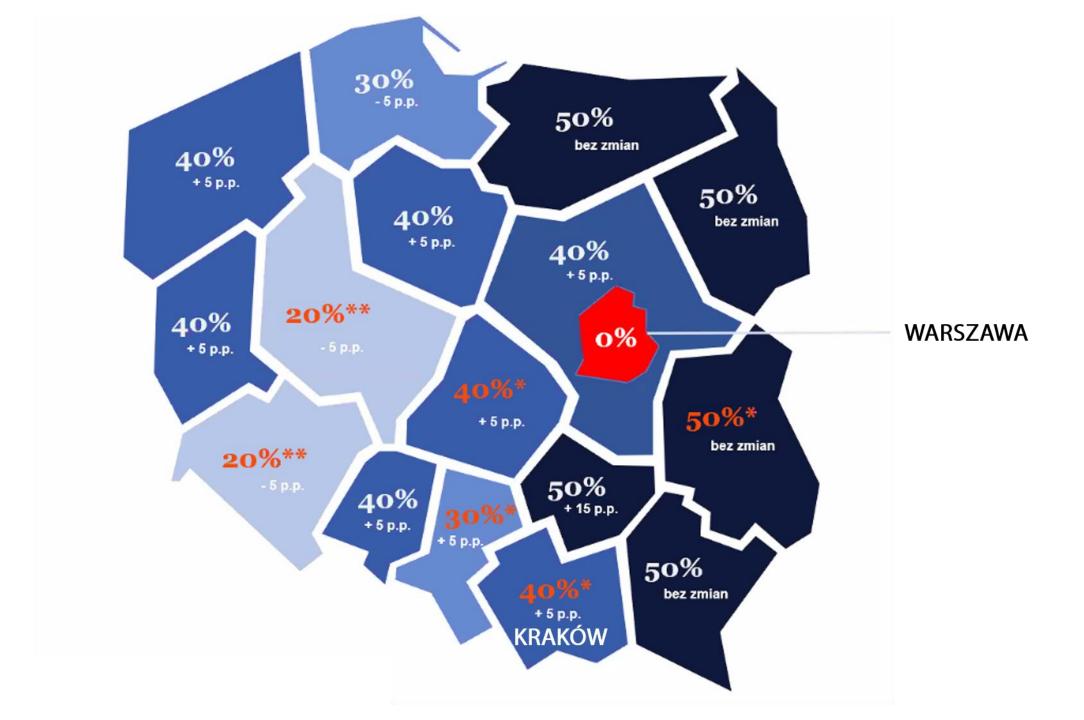


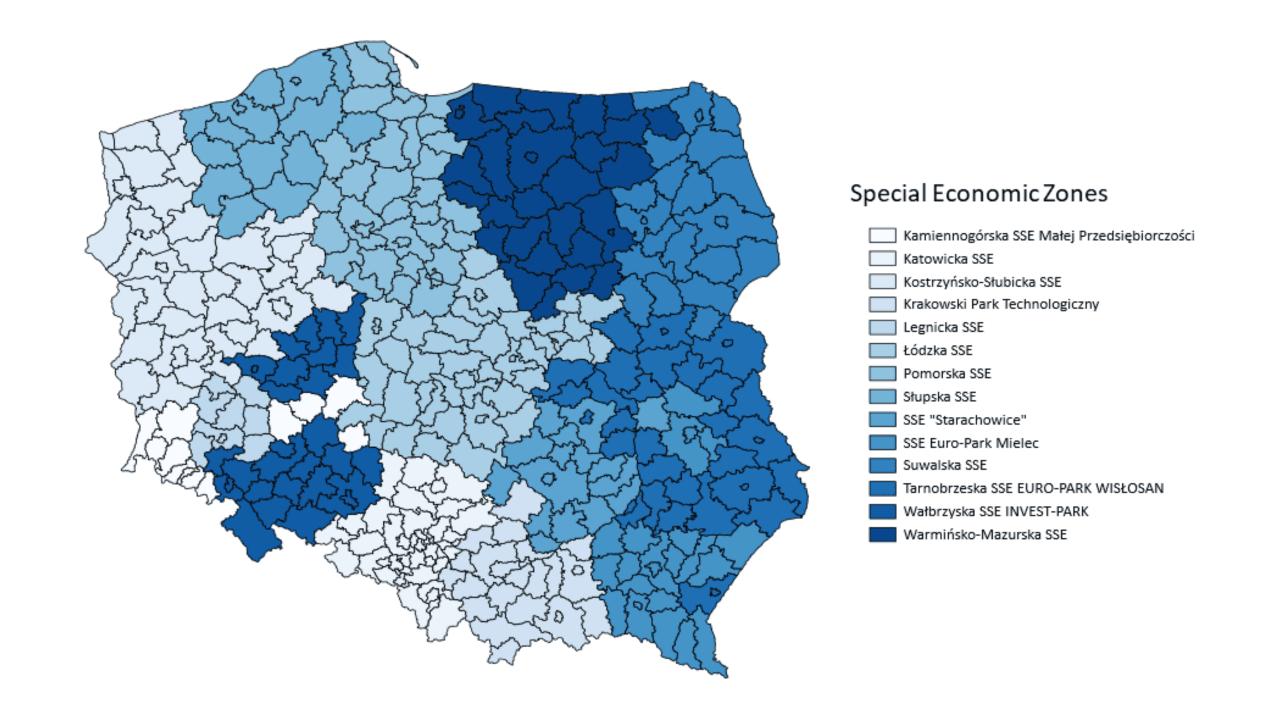
INDUSTRY 4.0 TECHNOLOGIES

VIDEOGAMES AND THE CREATIVE SECTOR

SPACE TECHNOLOGIES







CASE STUDY

Company: NFQ Technologies

Country of origin: Lithuania

Sector: IT, digital innovations

Declared employment: 57

- 48: Lead Software Engineer, Senior Software Engineer, Software Engineer, SysOps;
- 9: Project Manager, Administrator, Recruiter, Branch Manager.

Overall investment outlay: 30 000 000 PLN

Why they choose Malopolska Region?

- high level experts in IT (programmers); technical universities; offices availability; clients form Poland.





CASE STUDY

Monterosa

Company: Monterosa Productions Limited

Country of origin: Great Britain

Sector: software development, R&D - Monterosa Interaction Cloud

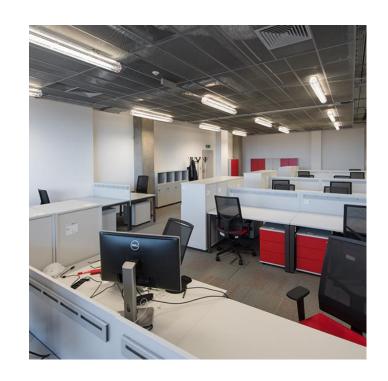
Declared employment: 9 (Digital Producer / Project Manager, Tech Leads,

Software developers, QA Engineers - all from Belarus)

Overal investment outlay: 5 000 000 PLN (two-year employment costs)

Why they choose Malopolska Region?

- high level experts in IT (programmers); technical universities;
- Office space offered by Krakow Technology Park (Business Incubator);



CASE STUDY

FUHR [®]

Company: FUHR International GMBH

Country of origin: Germany

Sector: manufacturer - multipoint door lock systems

Declared employment: 40 (manufacturing workers)

Overal investment outlay: 14 600 000 PLN (plot, production hall and

equipment)

Why they choose Malopolska Region?

- Tax relase Polish Investment Zone;
- Plot in Economic Activity Zone in Babice
- Expand their market to CEE countries







POLISH INVESTMENT ZONE N MAŁOPOLSKA REGION 2021

SUPPORT DECISIONS 1127 **JOBS**

0,6 BN EU

INVESTMENT **OUTLAY**

SMEs



LARGE

43 🜋 25 🕌

REINVESTMENTS

NEW INVESTMENTS



POLISH INVESTORS

FDI

WHO INVESTED IN MALOPOLSKA?





